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| 1 | ITEM NO. 1 | 1 | ITEM NO. 1 |
| 2 | This is a continuation from our meeting | 2 | sealed. D-6, D-7, and D-8 have been redacted. |
| 3 | on January 11th of this year. | 3 | And D-9(a) through D-9(o) have been sealed with |
| 4 | The parties are present and represented | 4 | the consent of the Petitioner and the Division |
| 5 | by counsel, and I would ask that they enter | 5 | subject to a reservation by the Division of the |
| 6 | their appearance. | 6 | right to request that they be unsealed. |
| 7 | CHAIR LEVINSON: Thank you. | 7 | Do both parties agree with the portion |
| 8 | Please enter. | 8 | of D-1 that had been sealed and portions of |
| 9 | MR. LEVENSON: Hi. Lloyd Levenson on | 9 | D-6, 7 , and 8 that have been redacted, that |
| 10 | behalf of the Petitioner. | 10 | they actually reflect the Division -- the |
| 11 | MS. KAUFMAN: Lynne Kaufman on behalf of | 11 | decision of the Commission in our January 11th |
| 12 | the Petitioner. | 12 | Order? |
| 13 | CHAIR LEVINSON: Thank you. | 13 | Do you guys agree that -- |
| 14 | MR. REBUCK: Dave Rebuck on behalf of | 14 | MS. KAUFMAN: Yeah. |
| 15 | the State, Division of Gaming Enforcement. | 15 | CHAIR LEVINSON: -- the redaction is -- |
| 16 | MS. FLAHERTY: Mary Jo Flaherty, | 16 | MS. CASEY: Mr. Chairman? |
| 17 | Assistant Attorney General, for the Division of | 17 | CHAIR LEVINSON: Yes. |
| 18 | Gaming Enforcement. | 18 | MS. CASEY: There has been some |
| 19 | Thank you. | 19 | discussion about that minor changes to D-1 that |
| 20 | CHAIR LEVINSON: Thank you. | 20 | we were going to address at the -- if we |
| 21 | During the January 11th, 2017, | 21 | recess. |
| 22 | proceeding, we determined that exhibits and | 22 | CHAIR LEVINSON: Okay. But nothing |
| 23 | portions of certain exhibits relevant to our | 23 | that -- |
| 24 | consideration of this matter. | 24 | MS. CASEY: Nothing substantive. |
| 25 | Daryl, can you please list the premarked | 25 | Correct. |
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| 1 | ITEM NO. 1 | 1 | ITEM NO. 1 |
| 2 | exhibits for identification? | 2 | CHAIR LEVINSON: Both agree to the |
| 3 | MR. NANCE: Chair, the Commission has | 3 | changes? |
| 4 | premarked exhibits as follows: | 4 | MR. LEVENSON: I believe so. Yes. |
| 5 | The Petitioners submitted one exhibit | 5 | MS. FLAHERTY: Let me address -- |
| 6 | premarked as $\mathrm{P}-1 . \mathrm{P}-1$ is an Amendment to | 6 | CHAIR LEVINSON: Thank you. |
| 7 | Amended and Restated Revel Hotel \& Casino Lease | 7 | MS. FLAHERTY: Yes. With regard to all |
| 8 | Agreement dated January the 11th, 2017. | 8 | of these exhibits, D-1, D-6, D-7, D-8, and |
| 9 | The Division of Gaming Enforcement | 9 | D-9(a) through 9(o) goes into admission subject |
| 10 | submitted 19 exhibits premarked as D-1 and D-6 | 10 | to the Commission's Order, and we have argued |
| 11 | through D-9(o.). $\mathrm{D}-1$ is a Response to the | 11 | with regard to their admissibility and |
| 12 | Petition of 500 Broadway, LLC, for Declaratory | 12 | nonsealing, but we will abide by the |
| 13 | Ruling under NJSA 5:12-82 dated January 3rd, | 13 | Commission's Order for purposes of this matter. |
| 14 | 2017. D-6 is a Revel Hotel \& Casino Lease | 14 | There are some very technical matters, |
| 15 | Agreement, Original Lease, dated May 26, 2016. | 15 | very minor technical matters which we have, you |
| 16 | D-7 is an Amended and Restated Revel Hotel \& | 16 | know, brought to the attention of the |
| 17 | Casino Lease Agreement, Amended Lease, dated | 17 | Petitioner and Commission counsel. And there |
| 18 | May 26, 2017, received June 16, 2016. D-8 is | 18 | are just some very few refinements. And with |
| 19 | an Amended and Restated Lease Agreement dated | 19 | those, we are willing to proceed today. |
| 20 | May 26, 2016, received September 8th, 2016. | 20 | CHAIR LEVINSON: Okay. Thank you. |
| 21 | And Exhibits D-9(a) through D-9(o) as listed on | 21 | MS. KAUFMAN: Yes. Chair, we discussed |
| 22 | the exhibit list. | 22 | some potential refinements which we intend to |
| 23 | CHAIR LEVINSON: Thank you. | 23 | agree to. I think all the parties will be in |
| 24 | For the record, in accordance with our | 24 | agreement. Obviously we need to see exactly |
| 25 | January 11th Order, portions of D-1 have been | 25 | what they are going to be before I can give |

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| 1 | ITEM NO. 1 | 1 | ITEM NO. 1 |
| 2 | final agreement. | 2 | and I have a job to do, along with Miss |
| 3 | CHAIR LEVINSON: Okay. Other than that, | 3 | Kaufman, so. |
| 4 | is there anything further to add to any | 4 | As was stated in the beginning, 500 |
| 5 | exhibits? For this hearing? For this -- | 5 | Broadway, LLC, which is wholly owned by Polo |
| 6 | MS. FLAHERTY: Not at this time. | 6 | North Country Club, the current lessor of the |
| 7 | Thank you, Chair. | 7 | property known as Ten, filed a Petition for |
| 8 | MS. KAUFMAN: No. | 8 | Declaratory Ruling that 500 Broadway as the |
| 9 | CHAIR LEVINSON: Okay. Commissioners, | 9 | lessor of Ten does not need a casino license or |
| 10 | do you have any questions regarding the | 10 | a casino service industry license. |
| 11 | markings of these exhibits? | 11 | We first need to look at Section 82b, |
| 12 | VICE CHAIR HARRINGTON: I do not. | 12 | B-like-ball, of the Act, which is entitled |
| 13 | CHAIR LEVINSON: Okay. If there's not | 13 | "Casino License" and very importantly goes on |
| 14 | any objection to the admission of the marked | 14 | the title to call it, to say "Applicant |
| 15 | exhibits into evidence, no further objections? | 15 | Eligibility." And goes on to in the beginning |
| 16 | Everything good? | 16 | talks about the terms to be included in the |
| 17 | I'll entertain a motion to admit P-1 and | 17 | written lease or management agreement, |
| 18 | D-1 as sealed; D-6, D-7, and D-8 as redacted; | 18 | corporate applicants, limitations upon issuance |
| 19 | and D-9(a) through D-9(o) as sealed into | 19 | due to undue economic concentration. |
| 20 | evidence. | 20 | But the portion I want to bring to your |
| 21 | Do I have a second? | 21 | attention in the title talks about casino |
| 22 | COMMISSIONER COOPER: I'll second that. | 22 | license, applicant eligibility. So per its |
| 23 | CHAIR LEVINSON: Any discussion on | 23 | title, Section 82 b sets forth generally who is |
| 24 | those? | 24 | eligible to hold a casino license prior to the |
| 25 | (No response.) | 25 | operation of a casino. |
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| 1 | ITEM NO. 1 | 1 | ITEM NO. 1 |
| 2 | CHAIR LEVINSON: All those in favor? | 2 | Section 82 b also sets up the framework |
| 3 | (Ayes.) | 3 | that permits the Commission to determine with |
| 4 | CHAIR LEVINSON: Opposed? | 4 | the concurrence of the Attorney General, which |
| 5 | (No response.) | 5 | shall not be unreasonably withheld, that |
| 6 | CHAIR LEVINSON: Motion carries. | 6 | certain persons who are eligible to hold a |
| 7 | Now, are there any preliminary matters | 7 | casino license are not required to hold a |
| 8 | that we want to address on this matter at all | 8 | casino license. |
| 9 | before we get -- Mr. Levenson, can you please | 9 | One such person, we submitted, who is |
| 10 | start? Or Miss Kaufman? | 10 | eligible to hold a license is a lessor of an |
| 11 | MR. LEVENSON: I just want to say first | 11 | approved casino hotel; in this case, Ten. |
| 12 | this is my bad side, so. | 12 | Another such person who is eligible to hold a |
| 13 | (Laughter.) | 13 | license is a person who has control over either |
| 14 | MR. LEVENSON: The problem is my wife is | 14 | an approved casino hotel or the land thereunder |
| 15 | teaching now, so she didn't hear what I just | 15 | or the -- over the operation of a casino. |
| 16 | said, so too bad. | 16 | The framework established in Section 82b |
| 17 | Mr. Chairman, Ms. Vice Chair, Ms. | 17 | that certain persons are not required to hold a |
| 18 | Cooper, appreciate the opportunity to be here | 18 | casino license is refined in Section 82c, which |
| 19 | this morning. It's been a bit of an arduous | 19 | lists several specific circumstances where the |
| 20 | process, but we are -- we are here. | 20 | Casino Control Commission can determine a |
| 21 | And I just want to say first that | 21 | person is not required to obtain a casino |
| 22 | certainly respect the Director of the Division | 22 | license. |
| 23 | and the people that work for him. And no | 23 | One such circumstance is set forth in |
| 24 | matter how this comes out, that respect will | 24 | Section $82 \mathrm{c}(1)$ which provides that the |
| 25 | not -- not diminish. They have a job to do, | 25 | Commission with the concurrence of the Attorney |


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| 1 | ITEM NO. 1 | 1 | ITEM NO. 1 |
| 2 | General, which shall not be unreasonably | 2 | Thus, clearly the tenant will have the |
| 3 | withheld, may determine that any person who | 3 | interests and rights to have everything |
| 4 | does not have the ability to exercise any | 4 | required to have an approved casino hotel. |
| 5 | significant control over either the approved | 5 | In sum, he's got the casino space. He's |
| 6 | casino hotel or the operation of the casino | 6 | got the back-of-the-house items that supports |
| 7 | shall not be required to hold a casino license. | 7 | the casino space. He's got 900 hotel rooms. |
| 8 | In order to show that the lessor meets | 8 | He's got a front desk check-in. He's got |
| 9 | the requirements for no licensure under Section | 9 | parking facilities. He's got restaurant space. |
| 10 | 82c(1), it will first be necessary for us to | 10 | The issue of an approved hotel facility |
| 11 | show that the tenant holds the interests and | 11 | contained within a larger structure, like Ten |
| 12 | rights to operate what could constitute an | 12 | is, is not prohibited by the Act, but as the |
| 13 | approved casino hotel under the Act. It will | 13 | Division has rightly noted, it has not yet come |
| 14 | then be necessary for us to show that the | 14 | before the Commission. The reason this is a |
| 15 | lessor does not have significant control over | 15 | new issue is, historically our legislature and |
| 16 | the approved casino hotel or the operation of | 16 | our regulators had to grapple with the opposite |
| 17 | the casino. | 17 | fact pattern. The question of how broadly the |
| 18 | Let's first address the approved casino | 18 | definition of "hotel" or "approved hotel" could |
| 19 | hotel issue starting with the statutory | 19 | be construed. Because way back when, when |
| 20 | definition. In Section 5:12-83 of the Act an | 20 | Atlantic City was thriving, the casinos were |
| 21 | approved casino hotel contains at least 500 | 21 | always looking for ways to have more casino |
| 22 | sleeping units and a casino with certain square | 22 | space without having to necessarily build new |
| 23 | footage, depending upon the number of hotel | 23 | hotel rooms. So we lived in a vastly different |
| 24 | rooms. As you all know, for 500 rooms, you get | 24 | economic climate at that time in Atlantic City, |
| 25 | 60,000 square feet of casino space. And as you | 25 | and they were sent -- the arguments by the |
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| 1 | ITEM NO. 1 | 1 | ITEM NO. 1 |
| 2 | go up every hundred rooms, you get 10,000 more | 2 | casino hotels at that time were centered around |
| 3 | feet of casino space. | 3 | broadening the statutory definition of an |
| 4 | Under the statute as a backdrop, along | 4 | "approved casino hotel." First it was done to |
| 5 | with some of the requirements in the | 5 | help meet certain requirements regarding |
| 6 | regulations, we can demonstrate that the | 6 | exhibition space. And later so that the casino |
| 7 | interests and rights of the tenant under the | 7 | operator could be considered to have more hotel |
| 8 | lease can constitute an approved casino hotel | 8 | rooms to justify a larger casino floor. |
| 9 | because our casino hotel under the lease | 9 | That is why the definition -- statutory |
| 10 | contains all of the following: 900 hotel | 10 | definition of "approved hotel" has been amended |
| 11 | rooms, 100,000 square feet of casino space, a | 11 | several times from the initial concept of a |
| 12 | front desk check-in. The casino space includes | 12 | single building to the current definition that |
| 13 | back-of-the-house areas such as security and | 13 | reads in part, and I'll read it: A single |
| 14 | surveillance offices, slot tech areas, cages | 14 | building or two or more buildings which are |
| 15 | and count rooms, DGE offices, monitor rooms, | 15 | physically connected in a manner considered to |
| 16 | chip and card storage areas and destruction | 16 | be appropriate by the Commission and are |
| 17 | rooms. Associated elevator and hallway areas, | 17 | operated as one casino hotel facility. |
| 18 | including those to armored car bays. And a | 18 | Our situation, at a time when Atlantic |
| 19 | call-center related space. In sum, everything | 19 | City has more than enough casino space and a |
| 20 | that's necessary to operate a casino, including | 20 | gigantic presently unused property, did not |
| 21 | a self-park garage -- parking garage -- and | 21 | exist before. It was not contemplated in hardy |
| 22 | valet parking. And the tenant also has the | 22 | economic times when there was little |
| 23 | irrevocable license to use all common space | 23 | competition from neighboring states. |
| 24 | necessary to conduct casino operations and to | 24 | Therefore, the concept of the footprint of an |
| 25 | function and operate the proposed casino hotel. | 25 | approved hotel being less than the entire |


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| 1 | ITEM NO. 1 | 1 | ITEM NO. 1 |
| 2 | building wasn't even contemplated at that time, | 2 | casino hotel or the operation of the casino. |
| 3 | let alone prohibited. | 3 | In fact, the tenant has exclusive control over |
| 4 | Furthermore, the fact that the entire | 4 | all gaming operations, including 100,000 square |
| 5 | building was once deemed an approved casino | 5 | feet of casino-related space. In fact, the |
| 6 | hotel should not control a present | 6 | tenant has exclusive control over the parking |
| 7 | determination of what constitutes an approved | 7 | facilities, 900 rooms, the front desk area, and |
| 8 | casino hotel for the tenant in our case. | 8 | restaurant space. In fact, the tenant has an |
| 9 | Currently, nothing in the Act precludes a new | 9 | irrevocable license with respect to common |
| 10 | determination. | 10 | areas in order to function as a casino hotel as |
| 11 | Since the tenant clearly has all the | 11 | anticipated under the lease. Finally, all |
| 12 | interests and rights to what would be the | 12 | employees of the casino will be employees of |
| 13 | approved casino hotel, we now must demonstrate | 13 | the tenant. |
| 14 | that we meet the second prong of $82 \mathrm{c}(1)$, which | 14 | In sum, from the time a patron of Ten |
| 15 | is the lessor does not have the ability to | 15 | drives up to the building, parks in valet or |
| 16 | exercise significant control over either the | 16 | self-parks, checks in at the front desk, goes |
| 17 | approved casino hotel or the operation of the | 17 | to his or her room, grabs a bite to eat, |
| 18 | casino. | 18 | gambles, maybe even buys some forgotten |
| 19 | So does the lessor have significant | 19 | toiletries, and goes to sleep, that patron is |
| 20 | control over operation of the casino? Not only | 20 | having an experience provided by the tenant, |
| 21 | will lessor not have significant control over | 21 | not controlled in any way by the landlord. |
| 22 | the operation of the casino, the lessor will | 22 | We request that you approve our |
| 23 | have no control over casino operations. The | 23 | petition. |
| 24 | tenant will exclusively operate the 100,000 | 24 | Thank you. |
| 25 | square foot related casino space, including the | 25 | CHAIR LEVINSON: Thank you. |
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| 1 | ITEM NO. 1 | 1 | ITEM NO. 1 |
| 2 | back of the house and support areas. The | 2 | Commissioners, any questions for the |
| 3 | tenant will obtain all the licenses needed | 3 | Petitioner? |
| 4 | including casino licensure in order to operate | 4 | VICE CHAIR HARRINGTON: So the ownership |
| 5 | the casino hotel. All the employees having | 5 | interest is 100 percent Polo North? But the |
| 6 | anything to do with the operation of the casino | 6 | Petitioner is 500 Broadway? |
| 7 | will be employees of the tenant. | 7 | MR. LEVENSON: 500 Broadway is the |
| 8 | In connection with such casino | 8 | Petitioner because that's the company that |
| 9 | operations, all gaming and all gaming-related | 9 | filed for the -- well, initially filed for a |
| 10 | equipment will be owned by the tenant, and if | 10 | casino license and now has, based on the fact |
| 11 | not owned by the tenant, it will be leased from | 11 | that the tenancy came upon us well after the |
| 12 | a licensed third party unrelated to the lessor | 12 | application for a casino license, 500 Broadway |
| 13 | in the ordinary course of business of the third | 13 | is asking for a declaratory ruling that it does |
| 14 | party. | 14 | not need to file or continue to have processed |
| 15 | Tenant has control over and will be | 15 | a casino license or even a casino service |
| 16 | exclusive operating 900 rooms and the check-in | 16 | industry license. |
| 17 | area. Tenant has exclusive control over the | 17 | MS. KAUFMAN: We do recognize that there |
| 18 | restaurant and other areas in order to function | 18 | may be some changes that need to be made to |
| 19 | as a first-class facility. Tenant will be | 19 | technically comply with some of the provisions |
| 20 | exclusively operating the parking facilities | 20 | of the Act in terms of the ownership. However, |
| 21 | which comprise 47 percent, of which was -- of | 21 | we do not do it at this time. We're waiting to |
| 22 | what was previously the Revel footprint. | 22 | have this hearing and to -- with regard to our |
| 23 | In closing, the lessor does not have | 23 | petition, but we ask that that not preclude any |
| 24 | anything close to the statutory standard of | 24 | decision. |
| 25 | significant control over either the approved | 25 | MR. LEVENSON: And I would also ask, you |

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| 1 | ITEM NO. 1 | 1 | ITEM NO. 1 |
| 2 | know, there's certainly not a game of gotcha. | 2 | Furthermore, the Division has consistent |
| 3 | VICE CHAIR HARRINGTON: Uh-hum. | 3 | and continually addressed with the Petition and |
| 4 | MR. LEVENSON: That, you know, we're | 4 | his representatives the needs for licensure for |
| 5 | all -- and I'm not saying that the Commission | 5 | almost two years. |
| 6 | is doing that or even the Division is doing | 6 | For the benefit of the Commission and |
| 7 | that. What I'm saying is, if there's a | 7 | the general public, I want to place on the |
| 8 | provision of this lease that could be changed | 8 | record in chronological order the events that |
| 9 | and Mr. Straub and Mr. Landino would agree to | 9 | has brought the parties before you today. |
| 10 | that change which would cause you to grant this | 10 | On February 3rd, 2015, Petitioner filed |
| 11 | petition, you know, certainly we would like to | 11 | an incomplete application for a casino license |
| 12 | know it. We're not, you know, omni -- | 12 | with the Division in anticipation of acquiring |
| 13 | omnipresent, if that's the right word. | 13 | the former Revel Casino Hotel facility during |
| 14 | Clairvoyant or whatever. There could be -- | 14 | bankruptcy proceedings. The Division advised |
| 15 | this is a long document, and we could have | 15 | the Petitioner's representatives at that time |
| 16 | missed something. Like the last time, we did | 16 | it could not commence an investigation based |
| 17 | miss the parking facility, and we missed the | 17 | upon its partially complete application. |
| 18 | ownership of the gaming equipment. And we took | 18 | On April 7th, 2015, Petitioner purchased |
| 19 | care of that before the last hearing. I | 19 | the Revel's property and certain other assets, |
| 20 | wouldn't be surprised that maybe there is a | 20 | including the entire inventory of gaming |
| 21 | sentence or more in here that you might say, | 21 | equipment, through bankruptcy proceedings under |
| 22 | you know what? Because Mr. Straub still has | 22 | what was referenced as an Asset Purchase |
| 23 | that, you know, that -- the right to do | 23 | Agreement. |
| 24 | something that that will cause you to deny our | 24 | Immediately thereafter, the Division |
| 25 | petition, because I think we should have the | 25 | filed an objection to an attempt by the parties |
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| 1 | ITEM NO. 1 | 1 | ITEM NO. 1 |
| 2 | opportunity for the sake of 3,000 employees | 2 | in the bankruptcy proceeding to transfer and |
| 3 | that are potentially going to be hired there, | 3 | assign to the Petitioner Revel's casino gaming |
| 4 | for the sake of Atlantic City, for the sake of | 4 | license, its service industry gaming licenses, |
| 5 | the taxes that, you know, would be -- would be | 5 | its casino operation certificate and license, |
| 6 | paid to the State. I mean, there's -- I can go | 6 | and its casino alcoholic beverage licenses. |
| 7 | through 50 different reasons why we should get | 7 | The Division opined that the new owner would be |
| 8 | this building open. So I would ask that if | 8 | required to apply for these licenses and be |
| 9 | there is something that we could change in this | 9 | vetted under investigation for approval. |
| 10 | lease that would make you grant this petition | 10 | The parties to the sale agreed to remove |
| 11 | that's not in there that you advise us of that, | 11 | these licenses from that transaction. The |
| 12 | and then we can make a determination whether | 12 | bankruptcy court approved the sale without |
| 13 | that makes business sense. | 13 | those licenses included in the asset |
| 14 | VICE CHAIR HARRINGTON: Okay. Just to | 14 | transactions. |
| 15 | clarify. So Mr. Straub controls Polo North and | 15 | Furthermore, the Division then entered |
| 16 | controls 500 Broadway. | 16 | into an agreement on May 7th, 2015, with the |
| 17 | MR. LEVENSON: Right. | 17 | Petitioner allowing it to store, secure, and |
| 18 | VICE CHAIR HARRINGTON: One and the | 18 | disable all gaming equipment within the |
| 19 | same. | 19 | property without a casino license, without any |
| 20 | Thank you. | 20 | license until such time as the facility was |
| 21 | CHAIR LEVINSON: Any further questions? | 21 | reopened to the general public and while it |
| 22 | Division? | 22 | applied for licenses. |
| 23 | MR. REBUCK: Chairman and Commissioners, | 23 | The Division, in taking this unique |
| 24 | the Division of Gaming Enforcement strongly | 24 | action, recognized the value placed on the |
| 25 | opposes the relief requested by the Petitioner. | 25 | gaming equipment by the parties to the |


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| 1 | ITEM NO. 1 | 1 | ITEM NO. 1 |
| 2 | transaction in the bankruptcy court, its desire | 2 | On March -- on September 9th, 2016, six |
| 3 | of the parties to execute a timely sale of the | 3 | months to the day, as promised, the Division |
| 4 | bankruptcy proceedings, and we balanced it | 4 | investigative report was filed with the |
| 5 | against the Division's needs that mandate and | 5 | Commission. |
| 6 | ensure that persons who own gaming equipment | 6 | January 11 th of this year, a third lease |
| 7 | are properly licensed. This agreement is still | 7 | revision was presented to the Division. The |
| 8 | in effect. | 8 | terms contained in the Amended Lease do not |
| 9 | Despite numerous efforts by the Division | 9 | change the Division's position today. |
| 10 | to urge the Petitioner to complete his February | 10 | Sadly, the matter before you is not even |
| 11 | 2015 casino application, no attempt was made to | 11 | emergent. The Petitioner has indicated that |
| 12 | do so until almost a year later. And we have | 12 | the lessee under the lease will obtain a casino |
| 13 | filed with us a completed application for a | 13 | license. However, although the Division has |
| 14 | casino license on March 9th, 2016. | 14 | engaged in discussions with the proposed lessee |
| 15 | Understanding the urgency of reopening | 15 | since May 2016 for the requirements of the |
| 16 | the facility as soon as possible, the Division | 16 | filing of an application for licensure by the |
| 17 | committed to complete its investigation on that | 17 | lessee, almost nine months has transpired. The |
| 18 | report and report to you, to the Commission, | 18 | Division does not have a completed casino |
| 19 | within six months. That's an accelerated time | 19 | license application from the lessee. |
| 20 | frame that was unprecedented in past | 20 | Therefore, the reopening of this facility for |
| 21 | applications before you. | 21 | casino operations is not even remotely imminent |
| 22 | On May 26, 2016, the Petitioner | 22 | at this time. |
| 23 | presented its proposed Lease Agreement that | 23 | In closing, it is the opinion of the |
| 24 | we're here before you today. It identified a | 24 | Division that the Petitioner's arguments are |
| 25 | new party to operate the casino and other | 25 | frivolous and without merit. |
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| 1 | ITEM NO. 1 | 1 | ITEM NO. 1 |
| 2 | portions of the facility. The Petitioner's | 2 | Assistant Attorney General Mary Jo |
| 3 | representatives were advised at that time that | 3 | Flaherty will present for the record the |
| 4 | both parties to the lease required licensure. | 4 | Division's legal arguments based on those |
| 5 | The Division was presented with an | 5 | points. |
| 6 | Amended Lease on June 16th, 2016, and the | 6 | I'm happy to take any questions from the |
| 7 | Petitioner was advised both parties required | 7 | Commissioners as it relates to the matters that |
| 8 | licensure. | 8 | I've brought to your attention. |
| 9 | On August 30th, 2016, the Petitioner | 9 | CHAIR LEVINSON: Thank you. |
| 10 | filed the Petition with you seeking a | 10 | Commissioners, any questions for Mr. |
| 11 | determination that no casino license or any | 11 | Rebuck? |
| 12 | other gaming license is required to be obtained | 12 | (No response.) |
| 13 | by the Petitioner if casino operations were to | 13 | CHAIR LEVINSON: Hearing none, go ahead. |
| 14 | be held in the property, in the facility, | 14 | MS. FLAHERTY: Thank you, Chairman and |
| 15 | pursuant to the terms of the lease. | 15 | Commissioners. Good morning. |
| 16 | It's important to note that at no time | 16 | Pursuant to Section 82, the Division is |
| 17 | prior to or subsequent to the August -- that | 17 | recommending that the Commission determine and |
| 18 | May 26 Lease or the August 30th filing as the | 18 | rule on the pending Petition that the |
| 19 | Petitioner sought to withdraw -- withdraw, | 19 | Petitioner is not eligible for any waiver of |
| 20 | amend, rescind its March 9th application. | 20 | licensure, and that it is required to hold a |
| 21 | On September 8th the Petitioner filed a | 21 | license based on its ownership of the casino |
| 22 | second Amended Lease Agreement. The Petitioner | 22 | hotel facility, the land thereunder, and the |
| 23 | was advised again that the revisions did not | 23 | lease arrangement. |
| 24 | change the Division's decision that licensure | 24 | Under NJSA 5:12-82b, the persons |
| 25 | was required by both parties. | 25 | required to hold a casino license include the |


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| 1 | ITEM NO. 1 | 1 | ITEM NO. 1 |
| 2 | owner of a casino hotel, both the lessor and | 2 | Broadway because it owns the entirety of all |
| 3 | lessee of a casino hotel, and any other person | 3 | those premises and properties. Therefore, in |
| 4 | who has control over an approved casino hotel | 4 | any event, under Section 82c(2), no license |
| 5 | or the land thereunder or the operation of a | 5 | waiver would be available to 500 Broadway, and |
| 6 | casino. Casino licensure is required for the | 6 | it would be required to hold a license. |
| 7 | owner and lessor of a casino hotel pursuant to | 7 | Beyond these points, the type of lease |
| 8 | Sections $82 \mathrm{~b}(1),(2)$, and (4) of the Act. | 8 | arrangement and arrangement proposed by |
| 9 | A waiver of this casino licensing | 9 | Petitioner is unique and unprecedented, as Mr. |
| 10 | requirement is subject to Section $82 \mathrm{c}(1)$ which | 10 | Levenson has said, in New Jersey gaming |
| 11 | provides that a waiver may only be granted to a | 11 | history. Prior lease agreements approved by |
| 12 | person that is determined not to have the | 12 | the Commission related to long-term leases of |
| 13 | ability to exercise significant control over | 13 | land parcels underlying a casino which may have |
| 14 | either the approved casino hotel or the | 14 | been extremely small and had set in even simple |
| 15 | operation of the casino. | 15 | terms and were at times owned and controlled by |
| 16 | Petitioner has contended in its papers | 16 | an affiliate of the casino licensee. The |
| 17 | that the legislature intended that Section | 17 | landlords had virtually no control over the |
| 18 | $82 \mathrm{c}(1)$ as a waiver be granted under normal | 18 | building, and even those lessors were required |
| 19 | circumstances. Its argument is in error, | 19 | to have a type of license. |
| 20 | without a legal basis, and contrary to | 20 | The lease in this matter, however, |
| 21 | Commission interpretation and precedent. | 21 | includes ownership of the casino hotel |
| 22 | The language of Section $82 \mathrm{c}(1)$ was | 22 | facility, the underlying land by Petitioner. |
| 23 | written in tandem with the provisions of | 23 | It provides for significant control of the |
| 24 | Section 82 b which sets forth the requirements | 24 | building by the landlord, and it far from an |
| 25 | for the persons who must hold a casino license. | 25 | even normal circumstance which in and of itself |
|  | 35 |  | 37 |
| 1 | ITEM NO. 1 | 1 | ITEM NO. 1 |
| 2 | If a person is addressed in Section 82b, the | 2 | would require licensure. It is only in the |
| 3 | language of Section 82 c (1) generally is not | 3 | absolutely rare and extraordinary circumstance |
| 4 | applicable. Section 82c(1) merely ensures | 4 | where Section $82 \mathrm{c}(1)$ comes into play. |
| 5 | merely that extraneous and irrelevant persons | 5 | This current situation of an owner and |
| 6 | cannot force their investigation and licensure | 6 | lessor of a casino hotel facility and all the |
| 7 | for a casino operation. | 7 | land thereunder, as well as its stand-alone |
| 8 | For example, if a determination is made | 8 | energy plant, seeking a complete waiver from |
| 9 | that the statement-of-compliance process is not | 9 | licensure is unprecedented in the history of |
| 10 | available, a person cannot proceed under | 10 | gaming in New Jersey. |
| 11 | Sections 82 b and 82c(1). Historically, other | 11 | As stated, past lease agreements and |
| 12 | cases which occurred in the early ' 80 s under | 12 | bona fide management agreements provide for far |
| 13 | Section $82 \mathrm{c}(1)$ and $82 \mathrm{c}(2)$ are related to | 13 | less control by an entity and have all resulted |
| 14 | persons with minor land lease interests, at | 14 | in licensure. As such, a status of no |
| 15 | times entered into before the advent of | 15 | licensure for Petitioner is impermissible. |
| 16 | Atlantic City casino gaming. And those persons | 16 | The lease deals with the premises. |
| 17 | were still determined to require service | 17 | Petitioner retains the remainder of the |
| 18 | industry licensure. | 18 | facility. The leased premises do not include |
| 19 | Similarly, Section 82c(2) provides that | 19 | any common areas or other areas controlled by |
| 20 | a waiver may be granted to an owner, lessee, or | 20 | the landlord. Thus, the premises do not |
| 21 | lessor of an approved casino hotel or the land | 21 | include the whole casino hotel facility. |
| 22 | thereunder who does not own or lease a | 22 | An "approved casino hotel" refers to the |
| 23 | significant portion of an approved casino | 23 | entire facility. In this matter, the proposed |
| 24 | hotel. | 24 | casino hotel is the facility in order to |
| 25 | This provision does not apply to 500 | 25 | actually function and conduct its operation. |

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|  | 38 |  | 40 |
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| 1 | ITEM NO. 1 | 1 | ITEM NO. 1 |
| 2 | But Petitioner erroneously asserts that it is | 2 | over the premises, which are to included a |
| 3 | only the leased premises. Although, the entire | 3 | casino. |
| 4 | facility comprises a casino hotel, the | 4 | In addition to Petitioner's significant |
| 5 | Petitioner claims that only the premises of Ten | 5 | control over the approved casino hotel, |
| 6 | will be considered the casino hotel. Such | 6 | Petitioner will also benefit financially from |
| 7 | logic is untenable and is in clear | 7 | leasing space to the tenant. Those lease |
| 8 | contradiction to reality and to the | 8 | payments include base rent, annual rent for |
| 9 | requirements of the Act. | 9 | hotel rooms and the front desk area, monthly |
| 10 | The Petitioner argues that under the | 10 | percentage rents for the spa, pool, restaurant, |
| 11 | lease, it does not maintain significant control | 11 | meeting room areas, and the area known as The |
| 12 | over the casino hotel or the casino operations | 12 | Social and area known as Ovation Hall. |
| 13 | and is, therefore, eligible for a complete | 13 | Tenant must pay any and all sales and |
| 14 | waiver of both the casino and service industry | 14 | use taxes, including the luxury tax and the |
| 15 | licensing requirements. The Division disagrees | 15 | CRDA tax. Thus, Petitioner further financially |
| 16 | with the Petitioner's interpretation, and the | 16 | benefits by having those taxes paid. |
| 17 | Division maintains that no such waiver is a | 17 | Moreover, the existence of a casino |
| 18 | possibility under the Act. | 18 | operation inside the facility will undoubtedly |
| 19 | Contrary to Petitioner's assertion, | 19 | attract more patrons and visitors using the |
| 20 | Petitioner maintains significant control over | 20 | facility, providing Petitioner with an |
| 21 | the proposed casino hotel. The facility | 21 | additional financial benefit for any amenities |
| 22 | contains 1,399 hotel rooms, only 900 of which | 22 | and attractions which are not managed by the |
| 23 | are leased to the tenant. Thus, Petitioner | 23 | tenant. Petitioner will also benefit |
| 24 | maintains control over the remaining 499 hotel | 24 | financially from increased patronage to the |
| 25 | rooms, which is approximately 36 percent of the | 25 | areas managed from the tenant where there is a |
|  | 39 |  | 41 |
| 1 | ITEM NO. 1 | 1 | ITEM NO. 1 |
| 2 | total hotel rooms. | 2 | percentage rent. Overall, Petitioner clearly |
| 3 | Section 2.2 of the Lease requires that | 3 | would benefit financially from the total |
| 4 | the landlord provide improvements which are | 4 | ownership and the lease of a portion of the |
| 5 | controlled by the landlord. These areas, | 5 | casino hotel facility. |
| 6 | accorded to landlord, provide it with control | 6 | In summary, the amount of control over |
| 7 | over the facility and the premises, and the | 7 | the casino hotel which is maintained by the |
| 8 | facility and the premises cannot operate | 8 | Petitioner is significant. Under the lease, |
| 9 | without them. | 9 | Petitioner controls 36 percent of the hotel |
| 10 | Further, Section 5.0 of the Lease | 10 | rooms, all common areas, and various |
| 11 | specifically grants landlord exclusive control | 11 | improvements. Petitioner also retains other |
| 12 | over all common areas, and the landlord must | 12 | rights with regard to access and maintenance |
| 13 | operate, maintain, or repair the common areas. | 13 | which afford control. |
| 14 | Again, those areas are under landlord's | 14 | Accordingly, no waiver of the casino or |
| 15 | authority and provided with control over the | 15 | service industry license requirement pursuant |
| 16 | facility and the premises, and the facility and | 16 | to Section 82c(1) is available to Petitioner as |
| 17 | premises cannot operate without them. | 17 | the owner and lessor and based on its control |
| 18 | Moreover, pursuant to Section 9.0 of the | 18 | and benefit. No waiver pertains or can be |
| 19 | Lease, landlord must maintain in good condition | 19 | applied. |
| 20 | and repair all portions of the casino hotel. | 20 | The Division also maintains that under |
| 21 | Such responsibility cedes control over the | 21 | Section $82 \mathrm{~b}(4)$ as well as $82 \mathrm{~b}(5)$ and $82-\mathrm{I}$ I'm |
| 22 | facility and the premises to the landlord. | 22 | sorry -- 82c(5) and 82c(7), that Petitioner is |
| 23 | Finally, under Section 15 of the Lease, | 23 | required to have a license. |
| 24 | landlord specifically retains rights. Those | 24 | Accordingly, no waiver of the casino or |
| 25 | rights further demonstrate Petitioner's control | 25 | service industry license requirements pursuant |

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|  | 42 |  | 44 |
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| 1 | ITEM NO. 1 | 1 | ITEM NO. 1 |
| 2 | to Section $82 \mathrm{c}(1)$ is available to Petitioner as | 2 | extreme expense of hiring full-time employees, |
| 3 | the owner and lessor, and based on his control | 3 | a CFO, a vice president of human resources, a |
| 4 | and benefit, no waiver pertains or can be | 4 | vice president of casino operations, and he's |
| 5 | applied. The Petitioner would benefit | 5 | paying them every day that goes by, we still |
| 6 | financially from full ownership and the lease | 6 | don't have in place and we shouldn't have in |
| 7 | of a portion of the casino hotel property. | 7 | place all the required employees because he's |
| 8 | The Division disagrees with Petitioner's | 8 | spending enough money now awaiting the result |
| 9 | arguments, and the Division submits that | 9 | of this hearing and the resolution of our |
| 10 | Petitioner is required to hold a license | 10 | petition. Because, I mean, I sort of know it's |
| 11 | pursuant to Section 82 in view of its control | 11 | certainly more than a million dollars a year |
| 12 | over and benefit from a potential casino hotel | 12 | and probably a lot more than that that he's |
| 13 | operation. A waiver or exemption from | 13 | paying. But he can't apply for -- he could |
| 14 | licensing in this instance in its entirety | 14 | apply for a casino license, but it would be |
| 15 | would be neither warranted nor permissible | 15 | basically unable to be handled because the same |
| 16 | pursuant to the Act and the circumstances | 16 | way, you know, there was an objection to Mr. |
| 17 | presented. In fact, such act would violate the | 17 | Straub's application because he didn't have all |
| 18 | essential premises of the Act. | 18 | of the required employees hired to get a casino |
| 19 | Accordingly, the Division recommends | 19 | license, the same thing would apply to Mr. |
| 20 | that the Commission deny 500 Broadway's request | 20 | Landino. |
| 21 | for a determination that no licensure is | 21 | So I don't want the Commission to come |
| 22 | required. | 22 | away with the thought that Mr. Landino is |
| 23 | Thank you very much. And I'm available | 23 | dragging his feet. What -- in fact, we had a |
| 24 | to answer questions. | 24 | meeting no more than a month ago with the |
| 25 | CHAIR LEVINSON: Thank you. | 25 | Division with Mr. Landino with regard to what |
|  | 43 |  | 45 |
| 1 | ITEM NO. 1 | 1 | ITEM NO. 1 |
| 2 | Commissioners, any questions for the | 2 | other submissions the Commission would like |
| 3 | Division? | 3 | from him as part of his Statement of |
| 4 | (No response.) | 4 | Compliance, and we're working on them as we |
| 5 | CHAIR LEVINSON: Mr. Levenson? | 5 | speak. |
| 6 | MR. LEVENSON: Miss Flaherty talks very | 6 | CHAIR LEVINSON: Is there any -- |
| 7 | quickly, so I couldn't get all of it down. But | 7 | MS. FLAHERTY: Could I just answer that |
| 8 | some of the things that she said and Director | 8 | for one second, Mr. Chairman? I'm sorry. |
| 9 | Rebuck said need a -- need a followup. | 9 | I just want to note that basically Mr. |
| 10 | One of them was, Director Rebuck talked | 10 | Landino has filed a petition for statement of |
| 11 | about with regard to the tenant and filing for | 11 | compliance with an individual personal history |
| 12 | a casino license. What the tenant did some | 12 | disclosure form, which is not complete at this |
| 13 | time ago was file for a statement of compliance | 13 | point, and we have asked for additional filings |
| 14 | with regard to his and his company's | 14 | during that December meeting with Mr. Levenson, |
| 15 | qualifications. I submit that is and remains | 15 | and that's where that stands. |
| 16 | the appropriate way for him to proceed because | 16 | Thank you. |
| 17 | in order to get a casino license -- I mean, a | 17 | CHAIR LEVINSON: Mr. Levenson? That Mr. |
| 18 | casino license is given to the building. And | 18 | Levenson. |
| 19 | in order for the building to get a casino | 19 | MS. FLAHERTY: Yes. |
| 20 | license, there's all kinds of particular | 20 | CHAIR LEVINSON: Not this Mr. Levinson. |
| 21 | employees required, employees in certain areas | 21 | (Laughter.) |
| 22 | of the hotel casino that need to be in place. | 22 | CHAIR LEVINSON: So there's not a casino |
| 23 | You need audit committees and all the rest of | 23 | license application. There's a statement of |
| 24 | that. | 24 | compliance right now. |
| 25 | Although Mr. Landino has gone to the | 25 | MR. LEVENSON: There's a petition for a |


|  | 46 |  | 48 |
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| 1 | ITEM NO. 1 | 1 | ITEM NO. 1 |
| 2 | statement of compliance which -- | 2 | other 499 rooms and, you know, et cetera, et |
| 3 | CHAIR LEVINSON: Just making sure. | 3 | cetera. You know, it reminds me of when Revel |
| 4 | MR. LEVENSON: -- basically is going to | 4 | was operating. Revel's executives, Mr. |
| 5 | determine whether Mr. Landino has the requisite | 5 | DeSanctis and others, were actually negotiating |
| 6 | qualifications. | 6 | with a boutique hotel to come in and take the |
| 7 | CHAIR LEVINSON: And that statement of | 7 | remaining rooms at Revel that are not yet |
| 8 | compliance is not complete. | 8 | completed. And the same thing goes on as, you |
| 9 | MR. LEVENSON: Well, we thought it was | 9 | know, right now and has been for many years in |
| 10 | complete until we met with the Division, and | 10 | Las Vegas, in Nevada where there are boutique |
| 11 | they would like further information. Which | 11 | hotels that are part of a casino hotel. |
| 12 | they're entitled to that further information. | 12 | And what would happen here, and Mr. |
| 13 | So we are compiling that further information, | 13 | Straub, if he decided to operate those 499 |
| 14 | and we'll submit it to the Division. | 14 | rooms, would be required to have his own |
| 15 | In other words, the Statement of | 15 | check-in area just like Revel, when they were |
| 16 | Compliance we submitted -- the Personal History | 16 | negotiating with a boutique hotel, was going to |
| 17 | Disclosure Form, the New Jersey Supplement, the | 17 | have its own VIP check-in. It would have its |
| 18 | Business Form. And we thought it was complete. | 18 | own restaurant for people to eat in. |
| 19 | But I respect -- | 19 | That was -- it's very similar to -- I |
| 20 | MS. FLAHERTY: I don't believe there's | 20 | don't know if you've been to the Wynn, and the |
| 21 | any business form that was submitted. | 21 | Wynn has the Wynn Tower Suites and Wynn. It's |
| 22 | MR. LEVENSON: Okay. No business form. | 22 | got a separate elevators. It's got separate |
| 23 | CHAIR LEVINSON: Okay. | 23 | everything. And they have that at the Four |
| 24 | MR. LEVENSON: The reason why -- well, | 24 | Seasons. I think at Mandalay Bay. |
| 25 | there's no business -- | 25 | So what we're trying to posit here is |
|  | 47 |  | 49 |
| 1 | ITEM NO. 1 | 1 | ITEM NO. 1 |
| 2 | CHAIR LEVINSON: It's not complete, so. | 2 | that you can have a casino hotel facility, a |
| 3 | MR. LEVENSON: I guess it's not. Okay. | 3 | legal one, within this giant building that the |
| 4 | But it's not -- it's not an intention | 4 | tenant has basically exclusive control over. |
| 5 | dragging of one's feet where they accuse Mr. | 5 | And in that building, Mr. Straub, if he decided |
| 6 | Straub of doing that when they recited the | 6 | himself or go to a boutique hotel operator, |
| 7 | chronology earlier on a couple years ago. So I | 7 | could lease out the remaining 499 rooms as a |
| 8 | just wanted to make that clear. | 8 | boutique hotel. I don't think that's detracts |
| 9 | CHAIR LEVINSON: Thank you. | 9 | from our argument that when you have the 900 |
| 10 | Anything further? Miss Kaufman? | 10 | rooms, when you have the -- the restaurants |
| 11 | MS. KAUFMAN: Just to further clarify | 11 | that he has, and all the things that I've, you |
| 12 | what Mr. Levenson said, we only filed the | 12 | know -- the casino space and the |
| 13 | Personal History Disclosure Form and did not | 13 | back-of-the-house space and the -- and the |
| 14 | file the Business Entity Disclosure Form for | 14 | entire, what is it? 8,000 car parking garage |
| 15 | the entity for the reasons that he stated and | 15 | and valet parking. And that, if you can |
| 16 | that we knew that we would not be able to | 16 | picture it, that would be a casino hotel. And |
| 17 | complete -- to complete all the requirements at | 17 | there's nothing that prohibits that from being |
| 18 | this time. So in order to jump-start the | 18 | a casino hotel. Just because the whole thing |
| 19 | process of Mr. Landino's qualification, we | 19 | was a casino hotel facility before does not |
| 20 | filed for his Statement of Compliance | 20 | mean that you can't have a casino hotel |
| 21 | personally. | 21 | facility within a larger building. |
| 22 | MR. LEVENSON: Ms. Flaherty also talked | 22 | And that's why, you know, we have to -- |
| 23 | about, you know, the definition of "casino | 23 | we have to think about what is happening in |
| 24 | hotel facility," and that it's the whole Revel, | 24 | Atlantic City in 2017. We can't look back -- I |
| 25 | and you can't separate out because there are | 25 | wish we could -- to the glory days of Atlantic |

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|  | 54 |  | 56 |
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| 1 | ITEM NO. 1 | 1 | ITEM NO. 1 |
| 2 | something that is so on point in $82 \mathrm{c}(1)$ where | 2 | blighted areas and the refurbishing and |
| 3 | it says that somebody who doesn't have the | 3 | expansion of existing hotel, convention, |
| 4 | ability to exercise any significant control | 4 | tourist entertainment facilities and -- and |
| 5 | over either the approved casino hotel or the | 5 | this part I really like -- encourage the |
| 6 | operation of the casino contained therein shall | 6 | replacement of lost hospitality oriented |
| 7 | not be eligible to hold or required to hold a | 7 | facilities, providing for the judicious use of |
| 8 | casino license. | 8 | open space for leisure time and recreation |
| 9 | And that -- that basically is our | 9 | activities and attract new investment capital |
| 10 | proposition. That -- | 10 | to New Jersey in general and to Atlantic City |
| 11 | And I guess lastly, you know, I guess | 11 | in particular. |
| 12 | when you can't sleep at night, you do things | 12 | That's what we got to do here, members |
| 13 | like open the Casino Control Act and -- | 13 | of the Commission. We have to attract that new |
| 14 | (Laughter.) | 14 | capital. Mr. Straub is the only one of all of |
| 15 | MR. LEVENSON: What are you laughing at? | 15 | those people that kicked the tires of Revel -- |
| 16 | But I did that. And it's just | 16 | and I was involved in that, and it numbered the |
| 17 | interesting to see how -- I hope I say this | 17 | hundreds. From all over. From China, I'm sure |
| 18 | word right -- prescient, p-r-e-s-c-i-e-n-t. | 18 | you read about, and everybody else who came to |
| 19 | How prescient the -- those who were the | 19 | see, you know, what Revel was all about and did |
| 20 | drafters of the Casino Control Act where back | 20 | some due diligence and whatever. There's only |
| 21 | in the mid '70s. Because in Article 1, 5:12-1, | 21 | one person that stood up and said, here's cash. |
| 22 | you know, they talk about -- and I just want to | 22 | And I'll buy this place. And I'll buy it so |
| 23 | read it to you: The rehabilitation and | 23 | that people can get reemployed, so the State |
| 24 | redevelopment of existing tourist and | 24 | can get -- so the State can make its taxes, the |
| 25 | convention facilities in Atlantic City and the | 25 | real estate taxes in Atlantic City can be |
|  | 55 |  | 57 |
| 1 | ITEM NO. 1 | 1 | ITEM NO. 1 |
| 2 | fostering and encouraging of new construction | 2 | adjusted appropriately. |
| 3 | and the replacement of lost convention, | 3 | You know, and he comes here and says -- |
| 4 | tourist, entertainment, and cultural centers in | 4 | just like the Four Seasons -- and says, you |
| 5 | Atlantic City will offer a unique opportunity | 5 | know what? I don't think I need to go through |
| 6 | for the inhabitants of the entire state to make | 6 | this entire process of licensure. And I show |
| 7 | maximum use of the natural resources available | 7 | him $82 \mathrm{c}(1)$, and we talk about the significant |
| 8 | in Atlantic City for the expansion and | 8 | control over the casino hotel or the operation |
| 9 | encouragement of New Jersey's hospitality | 9 | of the casino. And he says I don't have any -- |
| 10 | industry, and to that end, the restoration of | 10 | any control over the operation of the casino. |
| 11 | Atlantic City as the Playground of the World, | 11 | And I will have no control over the part of the |
| 12 | and the major hospitality center of the Eastern | 12 | casino hotel property that is leased to Mr. |
| 13 | United States is found to be a program of | 13 | Landino. |
| 14 | critical concern and importance to the | 14 | So consider me Four Seasons and allow |
| 15 | inhabitants of the state of New Jersey. | 15 | the project to move forward, Mr. Landino to get |
| 16 | Sounds like it could be written right | 16 | his Statement of Compliance, then get licensed. |
| 17 | now. But then though go on, and they say: | 17 | Employ thousands of people in addition to the |
| 18 | Legalized casino gaming has been approved by | 18 | ten or so executives that he has already |
| 19 | the citizens of New Jersey as a unique tool of | 19 | employed there. In hopes that, you know, |
| 20 | urban redevelopment for Atlantic City. In this | 20 | someday this will be a casino hotel and grant |
| 21 | regard, the introduction of a limited number of | 21 | our petition. |
| 22 | casino rooms and major hotel convention | 22 | I don't see how Atlantic City, New |
| 23 | complexes permitted as an additional element in | 23 | Jersey, the regulatory world, how they get hurt |
| 24 | the hospitality industry of Atlantic City will | 24 | by this. I know they're used to having |
| 25 | facilitate the redevelopment of existing | 25 | everybody whose fingerprints are any way on a |

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|  | 58 |  | 60 |
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| 1 | ITEM NO. 1 | 1 | ITEM NO. 1 |
| 2 | casino hotel be licensed. But it's not | 2 | looking at you. |
| 3 | necessary. | 3 | VICE CHAIR HARRINGTON: I was |
| 4 | And just because he's going to make some | 4 | considering it. |
| 5 | money from the lease -- I don't know where in | 5 | CHAIR LEVINSON: Go ahead. |
| 6 | the Casino Control Act or the regulations it | 6 | VICE CHAIR HARRINGTON: So the tenant is |
| 7 | says that somebody who is going to make some | 7 | in control of all parking. |
| 8 | money has to get licensed. Doesn't say that. | 8 | MR. LEVENSON: Yes. |
| 9 | I know historically we always thought of the | 9 | VICE CHAIR HARRINGTON: All parking. |
| 10 | fact, well, you're going to profit from your | 10 | MR. LEVENSON: All parking. |
| 11 | involvement in the casinos. We have to look at | 11 | VICE CHAIR HARRINGTON: So does the |
| 12 | you. It's not -- it's not part of the | 12 | other 36 percent rooms and common space, et |
| 13 | requirements. It's history. | 13 | cetera, if they want to access, they use that |
| 14 | That's the problem here. It's 2017, and | 14 | parking? |
| 15 | the Division of Gaming Enforcement is talking | 15 | MR. LEVENSON: They could pay for |
| 16 | history. I'm talking the present and the | 16 | parking. It's public parking. |
| 17 | future. | 17 | VICE CHAIR HARRINGTON: So it's paid |
| 18 | Thanks. | 18 | parking. |
| 19 | CHAIR LEVINSON: Division response? | 19 | MR. LEVENSON: Yeah. It's parking like |
| 20 | MS. FLAHERTY: Yes. Just a few | 20 | every other casino. Most of them some have |
| 21 | comments. | 21 | free parking, but if you pay five bucks, you |
| 22 | I know that the Commission is very well | 22 | can park there. |
| 23 | aware of the policies that are set forth in the | 23 | VICE CHAIR HARRINGTON: Okay. So Ten is |
| 24 | Act, but I will just note that what Mr. | 24 | the whole entity? Or Ten is the casino? |
| 25 | Levenson has referred to are all subject to a | 25 | MR. LEVENSON: No. Ten is the whole -- |
|  | 59 |  | 61 |
| 1 | ITEM NO. 1 | 1 | ITEM NO. 1 |
| 2 | preeminent requirement that none of the | 2 | the whole place. |
| 3 | rehabilitation aspects are to take precedent | 3 | VICE CHAIR HARRINGTON: And then don't |
| 4 | over gaming regulation and gaming law and | 4 | sublet parking from Mr. Landino? |
| 5 | enforcement and that the integrity of the | 5 | MR. LEVENSON: They -- they would |
| 6 | industry is the paramount concern. | 6 | have -- Ten is -- |
| 7 | We have made our arguments. They are | 7 | VICE CHAIR HARRINGTON: I -- |
| 8 | based on control and benefit. Benefit is | 8 | MR. LEVENSON: I'm sorry. Okay. Mr. -- |
| 9 | clearly within numerous Commission precedents. | 9 | let's call it Mr. Straub's hotel or call it |
| 10 | We stand by our arguments, and we request that | 10 | Four Seasons. |
| 11 | the Commission rule that licensure is required | 11 | VICE CHAIR HARRINGTON: Okay. |
| 12 | for this situation. | 12 | MR. LEVENSON: They would have the right |
| 13 | Thank you. | 13 | like anybody else, whether they stayed in the |
| 14 | CHAIR LEVINSON: Thank you. | 14 | hotel or didn't stay in the hotel, to go and |
| 15 | Commissioners, any further questions for | 15 | pay their five bucks or maybe Saturday nights |
| 16 | either party? | 16 | ten bucks or whatever to park in the parking |
| 17 | COMMISSIONER COOPER: No. | 17 | lot. Or use the valet parking. It's public. |
| 18 | CHAIR LEVINSON: Okay. Hearing none, we | 18 | VICE CHAIR HARRINGTON: Uh-hum. Okay. |
| 19 | will enter a recess. | 19 | And there's no benefit enured to the landlord? |
| 20 | MS. FAUNTLEROY: Chair? | 20 | MR. LEVENSON: There'S no benefit to the |
| 21 | CHAIR LEVINSON: Yeah? Oh, yes. I'm | 21 | landlord. No. No. I mean, if I go in there |
| 22 | sorry. | 22 | and pay \$5, Mr. Straub doesn't get any part of |
| 23 | VICE CHAIR HARRINGTON: No. I wasn't | 23 | that \$5. |
| 24 | going to ask this. | 24 | VICE CHAIR HARRINGTON: Just the lease. |
| 25 | CHAIR LEVINSON: I'm sorry. I wasn't | 25 | Overall lease. |


|  | 62 |  | 64 |
| :---: | :---: | :---: | :---: |
| 1 | ITEM NO. 1 | 1 | ITEM NO. 1 |
| 2 | MR. LEVENSON: The lease -- the leases, | 2 | CHAIR LEVINSON: Okay. Hearing none, we |
| 3 | the parking, and the self-parking and valet | 3 | are -- we are again here today on the |
| 4 | parking to Mr. Landino's company. | 4 | application of 500 Broadway for a Declaratory |
| 5 | VICE CHAIR HARRINGTON: Okay. Thank | 5 | Ruling on whether it needs any kind of license |
| 6 | you. | 6 | whatsoever since it leases part of the |
| 7 | CHAIR LEVINSON: Any further questions? | 7 | formal -- former Revel building to a third |
| 8 | Miss Cooper? | 8 | party. We are not here today to determine the |
| 9 | COMMISSIONER COOPER: No. Thank you. | 9 | suitability of 500 Broadway, Polo North, or Mr. |
| 10 | CHAIR LEVINSON: Good? | 10 | Straub to hold any such license. |
| 11 | VICE CHAIR HARRINGTON: Good. | 11 | In my opinion, we could dismiss this |
| 12 | CHAIR LEVINSON: Okay. We're going to | 12 | petition for several reasons. We were asked to |
| 13 | go into a recess. | 13 | waive licensing for a landlord that doesn't own |
| 14 | Is that clock right? | 14 | the land in question. The company that does |
| 15 | MR. HENEGHAN: It's pretty close. | 15 | own the land, Polo North, isn't a party to this |
| 16 | MS. CASEY: Yes. | 16 | petition. Mr. Straub could have transferred |
| 17 | MS. FAUNTLEROY: Yes. | 17 | the property to 500 Broadway, but he failed to |
| 18 | CHAIR LEVINSON: 11:30, 11:35. | 18 | do so. But rather than deny this petition on |
| 19 | MS. FAUNTLEROY: 1:00, Mr. Chairman? | 19 | procedural grounds and delay the process, I |
| 20 | CHAIR LEVINSON: Be lack at 1:00. Okay? | 20 | will deal with the substance of the request by |
| 21 | Thank you. | 21 | Mr. Staub and his companies. |
| 22 | MR. LEVENSON: Thank you. | 22 | 500 Broadway plans to lease portions of |
| 23 | (A recess was taken from 11:35 to 1:09 | 23 | the complex, including all of the gaming space, |
| 24 | p.m.) | 24 | to an unaffiliated company, Revel North Beach, |
| 25 | MR. LEVENSON: Pledge of the Allegiance | 25 | LLC, which does not currently hold a casino |
|  | 63 |  | 65 |
| 1 | ITEM NO. 1 | 1 | ITEM NO. 1 |
| 2 | again? | 2 | license. Under Section 82 of the Casino |
| 3 | (Laughter.) | 3 | Control Act, anyone who owns a casino hotel is |
| 4 | CHAIR LEVINSON: We're good. Everyone | 4 | a lessor or lessee of a casino hotel, or who |
| 5 | sit down. I guess everyone is waiting on me | 5 | has control over the casino hotel or the land |
| 6 | for that one. | 6 | it sits on is required to hold some sort of |
| 7 | Okay. Welcome back. | 7 | casino license. Mr. Straub and his companies |
| 8 | Miss Casey, can you just go over the | 8 | fit all those categories. |
| 9 | redacted parts and the changes that we talked | 9 | The question of a license status of a |
| 10 | about before the meeting just so it's on the | 10 | landlord is not a new one. In fact, it's |
| 11 | record, please. | 11 | something this commission considered for the |
| 12 | MS. CASEY: Yes. Mr. Chairman, the | 12 | first time more than 35 years ago. In some |
| 13 | Division asked that we include throughout the | 13 | instances, the owner of the property was |
| 14 | documents, dollar signs, the word "dollar," the | 14 | required to get a casino license, while in |
| 15 | word "percent," the percent sign. And we went | 15 | other cases, owners had to get a casino service |
| 16 | through D-1, D-8. D-6 and 7 are also being | 16 | industry enterprise license. In this case, Mr. |
| 17 | done -- | 17 | Straub has not asked for a ruling on what kind |
| 18 | CHAIR LEVINSON: Okay. | 18 | of licensure, if any, is required. He had that |
| 19 | MS. CASEY: -- to conform with their | 19 | option. Instead he asked for a ruling that no |
| 20 | request. | 20 | license is required. |
| 21 | CHAIR LEVINSON: All right. Thank you | 21 | Given the extent of Mr. Straub's control |
| 22 | very much. | 22 | over the property and the State interests in |
| 23 | Commissioners, any further and final | 23 | upholding the Casino Control Act, I find it |
| 24 | questions for counsel on this matter? | 24 | difficult to comprehend how Mr. Straub and his |
| 25 | (No response.) | 25 | attorneys could suggest that the State does not |


|  | 66 |  | 68 |
| :---: | :---: | :---: | :---: |
| 1 | ITEM NO. 1 | 1 | ITEM NO. 1 |
| 2 | need to determine if he qualifies for any level | 2 | Jersey are good people of character, honesty, |
| 3 | of licensure. | 3 | and integrity. And to turn a blind eye on a |
| 4 | Before us today is a different, a more | 4 | landlord who controls half of a casino hotel |
| 5 | controlling lessor/lessee situation than this | 5 | complex and all the vital systems needed for a |
| 6 | commission has addressed in the past. Mr. | 6 | casino hotel to operate would be to abrogate |
| 7 | Straub will lease only a portion of the casino | 7 | the very oath I took when I became Chairman. |
| 8 | hotel property to Revel North Beach, LLC, and | 8 | The conclusion here is inescapable, and |
| 9 | retain control over the rest of it. | 9 | it's clear. 500 Broadway clearly has the |
| 10 | This is not a lease of the entire casino | 10 | ability to exercise influence or control over |
| 11 | hotel property as envisioned under the Casino | 11 | the proposed casino hotel per its lease |
| 12 | Control Act. Mr. Straub proposes to maintain | 12 | agreement. As a result, 500 Broadway needs a |
| 13 | control over a significant portion of the | 13 | casino license or a CSIE, and Mr. Straub must |
| 14 | facility. He created a proposal where the | 14 | be found qualified for that license. |
| 15 | approved casino hotel would not include a third | 15 | The Applicant does not qualify for any |
| 16 | of the hotel rooms, retail stores, multiple | 16 | waiver of the license. It has not shown good |
| 17 | restaurants, and the public corridors | 17 | cause for a waiver, and the Attorney General |
| 18 | throughout the property. That simply defies | 18 | will not consent to an issue of any waiver. |
| 19 | credulity. | 19 | Just to be clear, Mr. Straub does not |
| 20 | We are not here to write this lease for | 20 | need any license from this commission to own a |
| 21 | the Petitioner and say what terms would be | 21 | hotel in Atlantic City. Mr. Straub does not |
| 22 | acceptable. We are here to deal with the lease | 22 | need any license from this commission to |
| 23 | that the parties negotiated and submitted to | 23 | operate a hotel in Atlantic City. But if Mr. |
| 24 | us. We are not talking about a shopping mall | 24 | Straub wants to own a hotel with a casino with |
| 25 | where the landlord simply collects rent. This | 25 | these lease terms, he clearly needs a license. |
|  | 67 |  | 69 |
| 1 | ITEM NO. 1 | 1 | ITEM NO. 1 |
| 2 | isn't a 99-year lease with a fixed rent. It is | 2 | As the Director aptly noted, Mr. Straub |
| 3 | a request from someone who shares control over | 3 | still owns all the gaming equipment, which was |
| 4 | a property with a tenant with only a five-lease | 4 | permitted only in anticipation of him filing |
| 5 | that does not have a casino license. That is | 5 | for a casino license. |
| 6 | control. That is why 500 Broadway's request | 6 | Our decision today does not in any way |
| 7 | must be denied. We would turn the Casino | 7 | delay an opening of a casino. A license is |
| 8 | Control Act on its head if we permit this | 8 | required to operate a casino in New Jersey, and |
| 9 | applicant to avoid licensure. | 9 | right now, no one has a license for that |
| 10 | The Petitioner does note that the | 10 | property. |
| 11 | statute provides for a waiver of license | 11 | Unfortunately, Mr. Straub, on multiple |
| 12 | requirements for good cause. But the | 12 | occasions, had mislead people as he suggested |
| 13 | Petitioner provides no argument whatsoever on | 13 | he was ready to put thousands of people to work |
| 14 | what the good cause is in this case. | 14 | and open the facility, but government |
| 15 | I recognize the social and economic | 15 | regulations were blocking progress and creating |
| 16 | benefits that reopening a casino hotel would | 16 | red tape. To the contrary. Polo North |
| 17 | have. I want to see this property reopened and | 17 | submitted an incomplete application with this |
| 18 | see thousands of my neighbors put back to work. | 18 | commission almost two years ago, and it took no |
| 19 | But the environment in Atlantic City does not | 19 | action to complete the application for an |
| 20 | change the requirements of the Casino Control | 20 | entire year. That filing was superceded when |
| 21 | Act. We will not undermine the policies of the | 21 | 500 Broadway filed a complete application in |
| 22 | Act for that end. I have a responsibility to | 22 | March of 2016 in which it indicated that 500 |
| 23 | protect the public confidence in the gaming | 23 | Broadway intended to own and operate a casino |
| 24 | industry and to ensure that the people who own | 24 | at the property. |
| 25 | and operate casino hotels in the State of New | 25 | The Division of Gaming Enforcement then |


|  | 70 |  | 72 |
| :---: | :---: | :---: | :---: |
| 1 | ITEM NO. 1 | 1 | ITEM NO. 1 |
| 2 | commenced its investigation, and the Applicant | 2 | first? |
| 3 | urged the Division to complete it on an | 3 | COMMISSIONER COOPER: Yeah. I'll second |
| 4 | expedited basis. The Division did so, and it | 4 |  |
| 5 | filed its report on the suitability of 500 | 5 | CHAIR LEVINSON: Any discussion? |
| 6 | Broadway and its qualifiers on September 9th, | 6 | COMMISSIONER COOPER: Yes. |
| 7 | 2016. Ten days before the report was | 7 | CHAIR LEVINSON: Go ahead. |
| 8 | submitted, almost 19 months after the first | 8 | COMMISSIONER COOPER: I would just like |
| 9 | application of license was filed, and almost | 9 | to thank the Director and his staff for |
| 10 | six months after the second license application | 10 | providing us a very, very specific and very |
| 11 | was filed, 500 Broadway submitted the Petition | 11 | detailed timeline of events today and for your |
| 12 | before us. In it, the Petitioner states it | 12 | efforts to facilitate Mr. Straub through this |
| 13 | needs to license from us at all. No casino | 13 | process. |
| 14 | license, no casino service industry enterprise | 14 | And I also strongly support the remarks |
| 15 | license, no license whatsoever. | 15 | of our Chairman, and under the circumstances |
| 16 | In my opinion, this petition is another | 16 | presented to us today, I fully believe that a |
| 17 | delaying tactic by Mr. Straub. Speaking as one | 17 | license is required. And again I echo the |
| 18 | Commissioner, if he didn't think he needed a | 18 | second the -- I'm seconding the motion. |
| 19 | license, he should have filed his petition | 19 | CHAIR LEVINSON: Any further discussion? |
| 20 | almost two years ago. If he thought that as a | 20 | VICE CHAIR HARRINGTON: Agreed. |
| 21 | landlord he didn't need a license, he should | 21 | CHAIR LEVINSON: Hearing none, all those |
| 22 | have filed eight months ago when he signed the | 22 | in favor? |
| 23 | lease. Instead he waited until the casino | 23 | (Ayes.) |
| 24 | licensing investigation was finished, the | 24 | CHAIR LEVINSON: Opposed? |
| 25 | report nearly complete, and we were ready to | 25 | (No response.) |
|  | 71 |  | 73 |
| 1 | ITEM NO. 1 | 1 | ITEM NO. 1 |
| 2 | schedule a licensing hearing. | 2 | CHAIR LEVINSON: Motion carries. |
| 3 | After 500 Broadway filed its Petition, | 3 | This the public participation portion -- |
| 4 | the Division of Gaming Enforcement reviewed it. | 4 | part of the meeting. If anyone from the public |
| 5 | And despite the fact that regulatory charges | 5 | issues to be heard. |
| 6 | have not been paid, filed a Response with us on | 6 | Oh, I'm sorry. |
| 7 | January 3rd. Mr. Straub's attorneys filed a | 7 | MR. LEVENSON: I'm sorry. |
| 8 | Reply to that on January 5th, and we put on the | 8 | Would you entertain, if you would, a |
| 9 | matter on the agenda on the January 11th | 9 | stay of this decision pending an interlocutory |
| 10 | meeting. Less than two hours before that | 10 | application to the Appellate Division of the |
| 11 | meeting began, he caused further delay by | 11 | Superior Court? |
| 12 | filing major changes to the lease that very | 12 | CHAIR LEVINSON: At this time I'm not |
| 13 | morning. Quite frankly, I take umbrage at his | 13 | going to do that. You can put it in writing, |
| 14 | claim that we in any way have delayed this | 14 | if you like. If you would like to put a stay |
| 15 | process. | 15 | to our hearing. |
| 16 | I will make a motion to enter an order | 16 | MR. LEVENSON: Okay. |
| 17 | denying the Petitioner's request and that we | 17 | MS. FLAHERTY: I would just note, |
| 18 | set a date for a hearing on the plenary casino | 18 | Chairman, that there are specific criteria for |
| 19 | license as requested as soon as possible. | 19 | an interlocutory stay. I don't know that they |
| 20 | Is there a second? | 20 | were met here, and we may oppose that. |
| 21 | COMMISSIONER COOPER: Mr. Chairman -- | 21 | Thank you. |
| 22 | CHAIR LEVINSON: Any discussion first? | 22 | CHAIR LEVINSON: Uh-hum. Thank you. |
| 23 | COMMISSIONER COOPER: Okay. I would | 23 | Anything further. |
| 24 | just like to make a comment. | 24 | (No response.) |
| 25 | CHAIR LEVINSON: Can I get a second | 25 | CHAIR LEVINSON: Hearing none, again |

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| A | address 8:21 | ahead 33:13 | 28:17 30:11 |
| :---: | :---: | :---: | :---: |
| a.m1:15 4:2 | 12:20 13:5 | 60:5 72:7 | 30:13 31:20 |
| 8:2 | 15:8 18:18 | air 51:18 | 32:16,19 |
| abide 13:12 | addressed 28:3 | alcoholic 29:6 | 44:17 45:23 |
| ability 18:4 | 35:2 66:6 | ALISA 2:3 | 64:4 69:17 |
| 22:15 34:13 | adjourn 74:8 | Allegiance | 69:19, 21 |
| 51:20 54:4 | adjourned | 8:25 62:25 | 70:9,10 |
| 68:10 | 74:17, 22 | allow 57:14 | 73:10 |
| able 47:16 | adjourns 8:23 | allowing 29:17 | applications |
| abrogate 68:6 | adjusted 57:2 | amend 31: 20 | 30:21 |
| absolutely | ADMINISTRA. . | amended 5:3,7 | applied $29: 22$ |
| 37:3 | 2:5 | 5:12, 13, 15 | 41:19 42:5 |
| accelerated | admissibility | 11:7,16,17 | apply 29:8 |
| 30:19 | 13:11 | 11:19 21:10 | 35:25 44:13 |
| acceptable | admission 13:9 | 31:6,22 32:8 | 44:14,19 |
| 51:16 66:22 | 14:14 | Amendment 5:3 | appreciate |
| access 41:12 | admit 14:17 | 5:7 11:6 | 15:18 |
| 60:13 | advent 35:15 | amenities | appropriate |
| accorded 39:6 | advise 8:5 | 40:21 | 21:16 43:16 |
| Account 6:17 | 27: | amount 41: | 52:5 |
| accurate 75:7 | a | ANALYST 2 | appropriately |
| accuse 47:5 | 31:3,7,23 | ANNE 2:3 | 57:2 |
| Ackley 53:15 | affiliate | annual 8:11 | approval 29:9 |
| acquiring | 36:16 | 40:8 | approve 24:22 |
| 28:12 | afford 41:13 | answer 9:4 | approved 17:11 |
| act 8:8 16:12 | agenda 4:1 | 42:24 45:7 | 17:14 18:5 |
| 18:13, 20 | 9:13 71:9 | anticipated | 18:13,16,18 |
| 20:12 22:9 | ago 43:13 | 24:11 | 18:21 19:8 |
| 25:20 34:8 | 44:24 47:7 | anticipation | 20:4,10,18 |
| 38:9,18 | 65:12 69:18 | 28:12 69:4 | 21:4,10,25 |
| 42:16,17,18 | 70:20, 22 | anybody 50:17 | 22:5,7,13,17 |
| 54:13, 20 | agree 12:7,13 | 61:13 | 23:25 29:12 |
| 58:6,24 65:3 | 13:2,23 26:9 | appearance | 34:4,14 |
| 65:23 66:12 | agreed 29:10 | 10:6 | 35:21, 23 |
| 67:8,21,22 | 72:20 | Appellate | 36:11 37:22 |
| action 29:24 | agreement 5:3 | 73:10 | 40:5 51:2 |
| 69:19 75:11 | 5:7,10,13,15 | applicable | 54:5 55:18 |
| 75:14 | 11:8,15,17 | 35:4 | 66:15 |
| activities | 11:19 13:24 | applicant | approximately |
| 56:9 | 14:2 16:17 | 16:14, 22 | 38:25 |
| add 14:4 | 28:23 29:16 | 67:9 68:15 | April 5:17 6:5 |
| addition 40:4 | 30:7, 23 | 70:2 | 6:13 28:18 |
| 57:17 | 31:22 68:12 | applicants | aptly 69:2 |
| additional | agreements | 16:18 | arduous 15:19 |
| 40:21 45:13 | 36:11 37:11 | application | area 23:17 |
| 55:23 | 37:12 | 25:12 28:11 | 24:7 40:9,11 |


| 40:12 48:15 | 27:4 35:16 | B-like-ball | 61:20 |
| :---: | :---: | :---: | :---: |
| areas 19:13,14 | 49:24, 25 | 16:12 | benefits 40:16 |
| 19:16,17 | 54:25 55:5,8 | back 20:19 | 67:16 |
| 23:2,18 | 55:11, 20,24 | 23:2 49:24 | beverage 29:6 |
| 24:10 37:19 | 56:10,25 | 50:3,15,22 | Beyond 36:7 |
| 37:19 39:5 | 57:22 67:19 | 54:20 63:7 | bit 15:19 50:4 |
| 39:12,13,14 | 68:21,23 | 67:18 | bite 24:17 |
| 40:11, 25 | Attachment | back-of-th. | blighted 56:2 |
| 41:10 43:21 | 6:14 7:4 | 19:13 20:6 | blind 68:3 |
| 50:13 56:2 | Attachments | 49:13 | blocking 69:15 |
| argued 13:10 | 6:17 7:9 | backdrop 19:4 | Boardwalk 1:13 |
| argues 38:10 | attempt 28:25 | bad 15:12,16 | bona 37:12 |
| argument 34:19 | 30:11 | Baer 8:8 | boutique 48:6 |
| 49:9 67:13 | attention | balanced 30:4 | 48:10,16 |
| arguments | 13:16 16:21 | bankruptcy | 49:6,8 |
| 20:25 32:24 | 33:8 | 28:14,21 | Bowl 53:7 |
| 33:4 42:9 | attorney 2:10 | 29:2,12 30:2 | box 50:4 |
| 53:6 59:7,10 | 3:4 10:17 | 30:4 | bring 16:20 |
| armored 19:18 | 17:4,25 33:2 | base 40:8 | broadening |
| arrangement | 68:17 75:10 | based 25:10 | 21:3 |
| 33:23 36:8,8 | 75:13 | 28:16 33:4 | broadly 20:17 |
| Article 54:21 | attorneys | 33:21 41:17 | Broadway 1:5 |
| asked 45:13 | 65:25 71:7 | 42:3 59:8 | 3:6 4:4 5:23 |
| 51:21 63:13 | attract 40:19 | basically | 6:6,11,21,23 |
| 64:12 65:17 | 56:9,13 | 44:15 45:9 | 7:6,9 9:15 |
| 65:19 | attractions | 46:4 49:4 | 9:24 11:12 |
| asking 25:13 | 40:22 | 54:9 | 16:5,8 25:6 |
| aspects 59:3 | audit 43:23 | basis 34:20 | 25:7,12 |
| assertion | August 5:22 | 70:4 | 27:16 36:2,5 |
| 38:19 | 6:3 31:9,17 | Bay 48:24 51:8 | 64:4, 9,17, 22 |
| asserts 38:2 | 31:18 | 52:6,14 | 68:9,12 |
| asset 28:22 | authority | bays 19:18 | 69:21,23 |
| 29:13 | 39:15 | Beach 64:24 | 70:6,11 71:3 |
| assets 28:19 | available | 66:8 | Broadway's |
| assign 29:3 | 35:10 36:5 | began 71:11 | 42:20 67:6 |
| assigned 5:9 | 41:16 42:2 | beginning 16:4 | brought 13:16 |
| Assistant 2:10 | 42:23 55:7 | 16:15 | 28:9 33:8 |
| 3:4 10:17 | Avenue 1:13 | behalf 10:10 | Bryon 8:7 |
| 33:2 | avoid 67:9 | 10:11,14 | bucks 60:21 |
| Associated | awaiting 44:8 | believe 13:4 | 61:15,16 |
| 19:17 | aware 58:23 | 46:20 72:16 | build 20:22 |
| ASSOCIATES | Ayes 15:3 | benefit 28:6 | building 21:12 |
| 1:19 | 72:23 74:14 | 40:6,21,23 | 21:14 22:2,5 |
| Atlantic 1:11 |  | 41:3,18 42:4 | 24:15 27:8 |
| 1:14 20:20 | B | 42:5,12 59:8 | 36:18,24 |
| 20:24 21:18 | B 2:1, 2 | 59:8 61:19 | 43:18,19 |


| 49:3, 5, 21 | 16:9,10,13 | 50:11,12,14 | certificate |
| :---: | :---: | :---: | :---: |
| 64:7 | 16:21,24,25 | 51:2,7, 9, 11 | 29:5 |
| buildings | 17:7,8,11,14 | 51:13 52:7,9 | Certified 1:17 |
| 21:14 51:15 | 17:15,18,20 | 52:15,17, 22 | 1:20 75:4 |
| business 23:13 | 17:21 18:6,6 | 52:23,24 | certify 75:6,9 |
| 27:13 46:18 | 18:7,13,16 | 54:5,6,8,13 | cetera 48:2,3 |
| 46:21, 22, 25 | 18:17,18,21 | 54:20 55:18 | 60:13 |
| 47:14 | 18:22, 25 | 55:22 57:8,9 | CFO 44:3 |
| buy 56:22, 22 | 19:3,8,9,11 | 57:10,12,20 | Chair 2:2,3 |
| buys 24:18 | 19:12,20,24 | 58:2,6 60:20 | 9:8,9,11, 21 |
|  | 19:25 20:4,5 | 60:24 64:25 | 10:7,13,20 |
| C | 20:7,21 21:2 | 65:2,3,4,5,7 | 11:3,23 |
| C 3:1 75:2,2 | 21:4,6,8,17 | 65:14,15,23 | 12:15,17, 22 |
| c(1) 53:10,10 | 21:19 22:5,8 | 66:7,10,11 | 13:2, 6, 20, 21 |
| cables 51:19 | 22:13,17,18 | 66:15 67:5,7 | 14:3, 7, 9, 12 |
| cages 19:14 | 22:20, 22, 23 | 67:16,20, 25 | 14:13, 23 |
| call 9:4 16:14 | 22:25 23:4,5 | 68:4, 6, 11, 13 | 15:2,4,6,17 |
| 61:9,9 | 23:6,8 24:2 | 68:24 69:5,7 | 24:25 25:4 |
| call-center | 24:2,10,12 | 69:8,23 | 26:3 27:14 |
| 19:19 | 25:10,12,15 | 70:13,14,23 | 27:18,21 |
| called 53:15 | 25:15 28:11 | 71:18 | 33:9,13 |
| capital 56:9 | 28:13 29:3,5 | casino-rel | 42:25 43:5 |
| 56:14 | 29:6,19 | 24:5 | 45:6,17, 20 |
| car 19:18 | 30:11,14, 25 | casinos 20:20 | 45:22 46:3,7 |
| 49:14 | 31:11,13 | 58:11 | 46:23 47:2,9 |
| card 19:16 | 32:12,18,21 | Caswell 6:5,13 | 53:3 58:19 |
| care 26:19 | 33:21, 25 | categories | 59:14,18, 20 |
| carries 15:6 | 34:2,3,4,6,6 | 65:8 | 59:21, 23, 25 |
| 73:2 | 34:7, 9, 14,15 | cause 26:10, 24 | 60:3,5,6,9 |
| case 17:11 | 34:25 35:7 | 67:12,14 | 60:11,17,23 |
| 22:8 53:11 | 35:16,21, 23 | 68:17 | 61:3,7,11,18 |
| 53:13,14,16 | 36:13,16, 21 | caused 71:11 | 61:24 62:5,7 |
| 65:16 67:14 | 37:6,21,22 | CCR 75:20 | 62:10,11,12 |
| 75:13 | 37:24 38:4,6 | cedes 39:21 | 62:18,20 |
| cases 35:12 | 38:12,12,14 | cell 8:18 | 63:4,18,21 |
| 65:15 | 38:21 39:20 | center 1:21 | 64:2 71:22 |
| Casey 2:8 3:3 | 40:3,5,17 | 55:12 | 71:25 72:5,7 |
| 9:17,19,22 | 41:5,7,14, 24 | centered 21:2 | 72:19, 20, 21 |
| 12:16,18, 24 | 42:7,12 | centers 55:4 | 72:24 73:2 |
| 62:16 63:8 | 43:12,17,18 | certain 10:23 | 73:12,22,25 |
| 63:12,19 | 43:19, 22 | 17:6,17 | 74:6,10,11 |
| cash 56:21 | 44:4,14,18 | 18:22 21:5 | 74:13,15,17 |
| casino 1:2 2:2 | 45:22 47:23 | 28:19 43:21 | Chairman 9:10 |
| 2:4 5:3,7,10 | 48:11 49:2 | certainly | 9:19 12:16 |
| 5:13,15 8:9 | 49:12,16,18 | 15:22 26:2 | 15:17 27:23 |
| 11:7,14,17 | 49:19,20 | 26:11 44:11 | 33:14 45:8 |


| 62:19 63:12 | clarify $27: 15$ | 13:10,13 | 68:5 |
| :---: | :---: | :---: | :---: |
| 68:7 71:21 | 47:11 | Commissioner | complexes |
| 72:15 73:18 | clear 38:7 | 2:3 9:6,7 | 55:23 |
| 74:19 | 47:8 68:9,19 | 14:22 59:17 | compliance 8:6 |
| change 26:10 | clearly 20:2 | 62:9 70:18 | 43:13 45:4 |
| 27:9 31:24 | 22:11 41:2 | 71:21,23 | 45:11, 24 |
| 32:9 67:20 | 59:9 68:9,25 | 72:3,6,8 | 46:2,8,16 |
| changed 26:8 | climate 20:24 | 74:12 | 47:20 57:16 |
| changes 12:19 | clock 62:14 | Commissioners | comply 25:19 |
| 13:3 25:18 | close 23:24 | 9:20 14:9 | comprehend |
| 63:9 71:12 | 62:15 | 25:2 27:23 | 65:24 |
| Chapter 8:6 | closed 50:20 | 33:7,10,15 | comprise 23:21 |
| character 68:2 | 74:7 | 43:2 59:15 | comprises 38:4 |
| charges 71:5 | closing 23:23 | 63:23 | concentration |
| check-in 19:12 | 32:23 | committed | 16:19 |
| 20:8 23:16 | Club 6:9 16:6 | 30:17 | concept 21:11 |
| 48:15,17 | collects 66:25 | committees | 21:24 |
| 52:4 | come 20:13 | 43:23 | concern 55:14 |
| checks 24:16 | 44:21 48:6 | common 19:23 | 59:6 |
| China 56:17 | 50:3 | 24:9 37:19 | conclusion |
| chip 19:16 | comes 15:24 | 39:12,13 | 68:8 |
| chronological | 37:4 57:3 | 41:10 50:10 | concurrence |
| 28:8 | commence 28:16 | 50:12 60:12 | 17:4, 25 |
| chronology | commenced 8:1 | companies | condition |
| 47:7 | 70:2 | 64:21 65:7 | 39:19 |
| circumstance | comment 71:24 | company 25:8 | conditioning |
| 17:23 36:25 | comments 58:21 | 62:4 64:14 | 51:18 |
| 37:3 | commission 1:2 | 64:24 | conduct 19:24 |
| circumstances | 1:11 2:2,4 | company 's | 37:25 50:10 |
| 17:19 34:19 | 8:9,17,21,22 | 43:14 | confidence |
| 42:16 72:15 | 11:3 12:11 | competition | 67:23 |
| citizens 55:19 | 13:17 17:3 | 21:23 | conflict 53:19 |
| City 1:11,14 | 17:20, 25 | compiling | conform 63:19 |
| 20:20, 24 | 20:14 21:16 | 46:13 | connected |
| 21:19 27:4 | 26:5 28:6 | complete 28:17 | 21:15 |
| 35:16 49:24 | 30:18 32:5 | 30:10,17 | connection |
| 50:2 54:25 | 33:17 34:21 | 37:8 38:13 | 23:8 |
| 55:5,8,11, 20 | 36:12 42:20 | 45:12 46:8 | consent 12:4 |
| 55:24 56:10 | 44:21 45:2 | 46:10,18 | 68:18 |
| 56:25 57:22 | 52:12 56:13 | 47:2,17,17 | consider 57:14 |
| 67:19 68:21 | 58:22 59:9 | 69:19,21 | consideration |
| 68:23 | 59:11 65:11 | 70:3,25 | 9:13 10:24 |
| claim 71:14 | 66:6 68:20 | completed | considered |
| claims 38:5 | 68:22 69:18 | 30:13 32:18 | 21:7,15 38:6 |
| Clairvoyant | 75:23 | 48:8 | 53:23 65:11 |
| 26:14 | Commission's | complex 64:23 | considering |


| 60:4 | 42:11 49:4 | course 23:13 | D-9(f) 6:8 |
| :---: | :---: | :---: | :---: |
| consistent | 51:10,22 | court 1:17, 20 | D-9(g) 6:10 |
| 28:2 | 54:4,13,20 | 29:12 30:2 | D-9(h) $6: 13$ |
| constitute | 57:8,10,11 | 53:16 73:11 | D-9(i) $6: 15$ |
| 18:12 19:8 | 58:6 59:8 | 75:4 | D-9(j) $6: 19$ |
| constitutes | 60:7 65:3,5 | covering 53:21 | D-9(k) 6:22 |
| 22:7 | 65:21, 23 | CRDA 40:15 | D-9(l) 7:3 |
| construction | 66:9,12,13 | created 66:14 | D-9(m) 7:5 |
| 55:2 | 67:3,6,8,20 | creating 69:15 | D-9(n) 7:8 |
| construed | 68:10 | credulity | D-9(011:11 |
| 20:19 | controlled | 66:19 | D-9(0) 11:21 |
| contained | 24:21 36:15 | CREST 1:21 | 12:3 14:19 |
| 20:11 32:8 | 37:19 39:5 | criteria 73:18 | DANIEL 2:5 |
| 54:6 | 52:19,20 | critical 55:14 | Darlene 1:17 |
| contains 18:21 | controlling | CSIE 68:13 | 75:4,20 |
| 19:10 38:22 | 66:5 | cultural 55:4 | Daryl 2:5 |
| contemplated | controls 27:15 | current 16:6 | 10:25 |
| 21:21 22:2 | 27:16 41:9 | 21:12 37:5 | date 50:20 |
| contended | 51:18 53:10 | currently 22:9 | 71:18 |
| 34:16 | 68:4 | 64:25 | dated 5:3,7,17 |
| continually | convention |  | 5:20,22 6:3 |
| 28:3 | 54:25 55:3 | D | 6:5,8,10,13 |
| continuation | 55:22 56:3 | D 3:5 5:17 | 6:15,19, 22 |
| 10:2 | Cooper 2:3 3:5 | D-15:7 11:10 | 7:3,5,8 11:8 |
| continue 25:14 | 9:6,7 14:22 | 11:11, 25 | 11:13, 15,17 |
| CONTINUED 6:1 | 15:18 59:17 | 12:8,19 13:8 | 11:19 75:23 |
| 7:1 | 62:8,9 71:21 | 14:18 63:16 | Dave 10:14 |
| contradiction | 71:23 72:3,6 | D-25:9 | DAVID 2:9 3:3 |
| 38:8 | 72:8 74:12 | D-5 5:9 | day 8:23 32:3 |
| contrary 34:20 | copies 8:12 | D-65:10 11:10 | 44:5 |
| 38:19 69:16 | corporate 1:21 | 11:14 12:2,9 | days 49:25 |
| control 1:2 | 16:18 | 13:8 14:18 | 70:7 |
| 2:2,4 8:9 | Correct 12:25 | 63:16 | deal 64:20 |
| 17:13, 20 | corridors | D-75:12 11:16 | 66:22 |
| 18:5,15 22:6 | 66:17 | 12:2 13:8 | deals 37:16 |
| 22:16, 20, 21 | counsel 2:6,8 | 14:18 | December 45:14 |
| 22:23 23:15 | 3:3 9:17 | D-85:15 11:18 | 75:24 |
| 23:17,25 | 10:5 13:17 | 12:2 13:8 | decided 48:13 |
| 24:3,6 34:4 | 63:24 75:10 | 14:18 63:16 | 49:5 |
| 34:13 36:17 | 75:13 | D-9(a) 5:17 | decision 12:11 |
| 36:23 37:13 | COUNSEL/EX. | 11:21 12:3 | 25:24 31:24 |
| 38:11,20,24 | 2:7 3:2 | 13:9 14:19 | 69:6 73:9 |
| 39:6,11,15 | count 19:15 | D-9(b) 5:20 | declaratory |
| 39:21,25 | country 6:9 | D-9(c) 5:22 | 1:5 4:4 9:15 |
| 40:5 41:6,13 | 16:6 52:17 | D-9(d) 6:3 | 9:25 11:12 |
| 41:17 42:3 | couple 47:7 | D-9(e) 6:5 | 16:8 25:13 |


| deemed 22:5 | DGE 19:15 | 32:3,7,13,18 | effect 30:8 |
| :---: | :---: | :---: | :---: |
| defies 66:18 | DIANNA 2:7 3:2 | 32:24 33:16 | efforts 30:9 |
| definite 53:22 | different | 38:15,17 | 72:12 |
| definition | 20:23 27:7 | 41:20 42:8,9 | eight 70:22 |
| 18:20 20:18 | 50:20 53:8 | 42:19 43:3 | either 17:13 |
| 21:3, 9,10,12 | 66:4 | 44:25 46:10 | 18:5 22:16 |
| 47:23 | difficult | 46:14 58:15 | 23:25 34:14 |
| delay 64:19 | 65:24 | 58:19 63:13 | 54:5 59:16 |
| 69:7 71:11 | diligence | 69:25 70:3,4 | electricity |
| delayed 71:14 | 56:20 | 71:4 73:10 | 51:19 |
| delaying 70:17 | diminish 15:25 | Division's | element 55:23 |
| demonstrate | Director 2:9 | 30:5 31:24 | elevator 19:17 |
| 19:6 22:13 | 3:3 15:22 | 32:9 33:4 | 52:3,9 |
| 39:25 | 43:8,10 69:2 | document 26:15 | elevators |
| denied 67:7 | 72:9 | documents | 48:22 |
| deny 26:24 | disable 29:18 | 63:14 | eligibility |
| 42:20 64:18 | disagrees | doing 26:6,6 | 16:15, 22 |
| denying 71:17 | 38:15 42:8 | 47:6 | eligible 16:24 |
| depending | disclosure | dollar 63:14 | 17:6,10,12 |
| 18:23 | 45:12 46:17 | 63:14 | 33:19 38:13 |
| DeSanctis 48:5 | 47:13,14 | dollars 44:11 | 54:7 |
| 51:13,14 | discussed | drafters 54:20 | ELIZABETH 2 : 8 |
| DESCRIPTION | 13:21 | dragging 44:23 | 3:3 |
| 5:2,6 6:2 | discussion | 47:5 | emergent 32:11 |
| 7:2 | 12:19 14:23 | drives 24:15 | Employ 57:17 |
| desire 30:2 | 71:22 72:5 | due 5:9 16:19 | employed 57:19 |
| desk 19:12 | 72:19 | 56:20 | 75:11,13 |
| 20:8 24:7,16 | discussions |  | employee 75:12 |
| 40:9 | 32:14 | E | employees 23:5 |
| despite 30:9 | dismiss 64:11 | E2:1,1 3: | 23:7 24:12 |
| 71:5 | disruptive | 75:2,2 | 24:12 27:2 |
| destruction | 8:16 | E-mail 5:22 | 43:21,21 |
| 19:16 | distracting | 6:5,13 | 44:2,7,18 |
| detailed 72:11 | 8:17 | earlier 47:7 | encourage |
| determination | Division 2:9 | early 35:12 | 52:11,25 |
| 22:7,10 | 5:5,20 6:1,3 | Eastern 55:12 | 56:5 |
| 27:12 31:11 | 6:16 7:1,3 | eat 24:17 | encouragement |
| 35:8 42:21 | 10:15,17 | 48:18 | 55:9 |
| determine 17:3 | 11:9 12:4,5 | echo 72:17 | encouraging |
| 17:20 18:3 | 12:10 15:22 | economic 16:19 | 55:2 |
| 33:17 46:5 | 20:13 26:6 | 20:24 21:22 | energy 37:8 |
| 64:8 66:2 | 27:22,24 | 67:15 | enforcement |
| determined | 28:2,12,14 | Edward 5:22 | 2:9 5:20 6:3 |
| 10:22 34:12 | 28:24 29:7 | 6:5,8,11,13 | 6:16 7:3 |
| 35:17 | 29:15,23 | 6:19,23 7:6 | 10:15,18 |
| detracts 49:8 | 30:9,16 31:5 | 7:8 | 11:9 27:24 |


| 58:15 59:5 | 42:18 | existence | 52:24 66:14 |
| :---: | :---: | :---: | :---: |
| 69:25 71:4 | established | 40:17 | 69:14 |
| engaged 32:14 | 17:16 53:17 | existing 54:24 | fact 20:17 |
| ensure 30:6 | estate 56:25 | 55:25 56:3 | 22:4 24:3,5 |
| 67:24 | et 48:2,2 | expansion 55:8 | 24:8 25:10 |
| ensures 35:4 | 60:12 | 56:3 | 42:17 44:23 |
| enter 10:5,8 | EVD 5:2,6 6:2 | expedited 70:4 | 58:10 65:10 |
| 59:19 71:16 | 7:2 | expense 44:2 | 71:5 |
| entered 29:15 | event 36:4 | experience | failed 64:17 |
| 35:15 | events 28:8 | 24:20 | far 36:24 |
| enterprise | 72:11 | Expires 75:23 | 37:12 |
| 65:16 70:14 | everybody | extent 65:21 | Fauntleroy 2:7 |
| entertain | 56:18 57:25 | extraneous | 3:2 9:3,8,10 |
| 14:17 73:8 | evidence 14:15 | 35:5 | 9:12,22 |
| entertainment | 14:20 | extraordinary | 59:20 62:17 |
| 55:4 56:4 | exactly 13:24 | 37:3 | 62:19 |
| entire 21:25 | example 35:8 | extreme 44:2 | favor 15:2 |
| 22:4 28:20 | 52:5 | extremely | 72:22 74:13 |
| 37:23 38:3 | examples 51:5 | 36:14 | February 28:10 |
| 49:14 51:20 | exception | eye 68:3 | 30:10 75:23 |
| 55:6 57:6 | 53:23 |  | feet 18:25 |
| 66:10 69:20 | exclusive | F | 19:3,11 24:5 |
| entirety 36:2 | 23:16,17 | F 2:1,8 3:3 | 44:23 47:5 |
| 42:14 | 24:3,6 39:11 | 6:16,19 75:2 | 50:14 |
| entitled 8:7 | 49:4 | facilitate | fide 37:12 |
| 16:12 46:12 | exclusively | 55:25 72:12 | file 25:14 |
| entity 37:13 | 22:24 23:20 | facilities | 43:13 47:14 |
| 47:14,15 | execute 30:3 | 20:9 23:20 | 52:14 |
| 60:24 | executives | 24:7 54:25 | filed 8:10 |
| entrance 52:3 | 48:4 57:18 | 56:4,7 | 16:7 25:9,9 |
| enured 61:19 | exemption | facility 20:10 | 28:10,25 |
| environment | 42:13 | 21:17 23:19 | 30:13 31:10 |
| 67:19 | exercise 18:4 | 26:17 28:13 | 31:21 32:4 |
| envisioned | 22:16 34:13 | 29:20 30:16 | 45:10 47:12 |
| 66:11 | 54:4 68:10 | 31:2,14 | 47:20 69:21 |
| equipment | exhibit 11:5 | 32:20 33:22 | 70:5, 9, 11, 19 |
| 23:10 26:18 | 11:22 | 36:22 37:6 | 70:22 71:3,6 |
| 28:21 29:18 | exhibition | 37:18, 21, 23 | 71:7 |
| 29:25 30:6 | 21:6 | 37:24 38:4 | filing 31:18 |
| 69:3 | exhibits 5:1,5 | 38:21 39:7,8 | 32:16 43:11 |
| erroneously | 6:1 7:1 | 39:16, 16, 22 | 69:4,20 |
| 38:2 | 10:22,23 | 40:18, 20 | 71:12 |
| error 34:19 | 11:2,4,10,21 | 41:5 47:24 | filings 45:13 |
| Esq 3:5,6 6:20 | 13:8 14:5,11 | 49:2,19,21 | final 14:2 |
| 6:20 7:6 | 14:15 | 50:16,18 | 63:23 |
| essential | exist 21:21 | 51:2,10 | Finally 24:11 |


| 39:23 | force 35:6 | 53:3 59:15 | 65:21 |
| :---: | :---: | :---: | :---: |
| financial | foregoing 75:6 | 62:7 63:23 | Glenn 6:16,19 |
| 40:21 | forgotten | 71:11 72:19 | 7:8 |
| financially | 24:18 | 73:23 75:9 | glory 49:25 |
| 40:6,15,24 | form 45:12 | 75:12 | go 19:2 27:6 |
| 41:3 42:6 | 46:17,18,21 | Furthermore | 33:13 49:6 |
| 75:14 | 46:22 47:13 | 22:4 28:2 | 50:19,21 |
| find 65:23 | 47:14 | 29:15 | 52:9 55:17 |
| fine 51:16 | formal 64:7 | future 58:17 | 57:5 60:5 |
| fingerprints | former 28:13 |  | 61:14, 21 |
| 57:25 | 53:23 64:7 | G | 62:13 63:8 |
| finished 70:24 | forth 16:23 | gambles 24:18 | 72:7 |
| first 1:12 | 17:23 34:24 | game 26:2 | goes 13:9 |
| 15:11, 21 | 58:23 | gaming 2:9 | 16:13,15 |
| 16:11 18:10 | forward 57:15 | 5:20 6:3,16 | 24:16,19 |
| 18:18 21:4 | fostering 55:2 | 7:3 10:15,18 | 44:5 48:8 |
| 65:12 70:8 | found 55:13 | 11:9 23:9 | 53:14 |
| 71:22 72:2 | 68:14 | 24:4 26:18 | going 12:20 |
| first-class | Four 48:23 | 27:24 28:20 | 13:25 27:3 |
| 23:19 50:16 | 52:6,6,10,13 | 29:3,4,18,25 | 46:4 48:16 |
| 50:18 | 57:4,14 | 30:6 31:12 | 51:12 58:4,7 |
| fit 65:8 | 61:10 | 35:16 36:10 | 58:10 59:24 |
| five 60:21 | frame 30:20 | 37:10 55:18 | 62:12 73:13 |
| 61:15 | framework 17:2 | 58:15 59:4,4 | GOLDEN 1:21 |
| five-lease | 17:16 | 64:23 67:23 | good 8:3 9:3 |
| 67:4 | frankly 71:13 | 69:3, 25 71:4 | 9:19,21 |
| fixed 67:2 | free 1:24 | gaming-rel | 14:16 33:15 |
| Flag 9:2 | 60:21 | 23:9 | 39:19 62:10 |
| Flaherty 2:10 | frivolous | garage 19:21 | 62:11 63:4 |
| 3:4 10:16,16 | 32:25 | 19:21 49:14 | 67:12,14 |
| 13:5,7 14:6 | front 19:12 | Garvey 5:18 | 68:2,16 |
| 33:3,14 43:6 | 20:8 24:7,16 | general 2:6,7 | gotcha 26:2 |
| 45:7,19 | 40:9 | $2: 10$ 3:2,4 | government |
| 46:20 47:22 | full 42:6 | 8:5 10:17 | 69:14 |
| 51:3 58:20 | 52:15 | 17:4 18:2 | grabs 24:17 |
| 73:17 74:19 | full-time 44:2 | 28:7 29:21 | grant 26:10 |
| floor 1:12 | fully 72:16 | 33:2 53:20 | 27:10 57:20 |
| 21:8 | function 19:25 | 53:24 56:10 | granted 34:11 |
| following | 23:18 24:10 | 68:17 | 34:18 35:20 |
| 19:10 | 37:25 50:11 | generally | grants 39:11 |
| follows 11:4 | further 14:4 | 16:23 35:3 | grapple 20:16 |
| followup 43:9 | 14:15 27:21 | giant 49:3 | grounds 64:19 |
| foot 22:25 | 39:10,25 | gigantic 21:20 | guess 47:3 |
| footage 18:23 | 40:15 46:11 | give 13:25 | 54:11,11 |
| footprint | 46:12,13 | given 8:21 | 63:5 |
| 21:24 23:22 | 47:10,11 | 43:18 51:6 | GUY 1:19 |


| guys 12:13 | 20:15 35:11 | 48:6,11,16 | 40:8 63:13 |
| :---: | :---: | :---: | :---: |
|  | 58:9 | 49:2,6,8,16 | 66:15 |
| H | history 36:11 | 49:18,19,20 | included 16:16 |
| half 68:4 | 37:9 45:11 | 50:12 51:2 | 29:13 40:2 |
| Hall 40:12 | 46:16 47:13 | 51:13 52:24 | includes 19:12 |
| hallway 19:17 | 58:13,16 | 54:5 55:22 | 36:21 |
| handled 44:15 | hold 16:24 | 56:3 57:8,12 | including |
| happen 48:12 | 17:6,7,10,12 | 57:20 58:2 | 19:18, 20 |
| 51:24,24 | 17:17 18:7 | 61:9,14,14 | 22:25 23:4 |
| happening | 33:20, 25 | 65:3,4,5 | 24:4 28:20 |
| 49:23 52:12 | 34:25 36:6 | 66:8,11,15 | 40:14 52:21 |
| happy 33:6 | 42:10 54:7,7 | 66:16 67:16 | 64:23 |
| hardy 21:21 | 64:10, 25 | 68:4, 6, 11, 21 | incomplete |
| Harrington 2:3 | 65:6 | 68:23,24 | 28:11 69:17 |
| 9:8,9 14:12 | holds 18:11 | hotels 21:2 | increased |
| 25:4 26:3 | honesty 68:2 | 48:11 67:25 | 40:24 |
| 27:14,18 | hope 54:17 | hours 71:10 | indicated |
| 59:23 60:3,6 | hopes 57:19 | house 8:11 | 32:11 69:22 |
| 60:9,11,17 | hospitality | 23:2 50:15 | individual |
| 60:23 61:3,7 | 55:9,12,24 | human 44:3 | 45:11 |
| 61:11,18,24 | 56:6 | hundred 19:2 | industry 16:10 |
| 62:5,11 | hotel 5:3, 7, 10 | hundreds 56:17 | 25:16 29:4 |
| 72:20 74:10 | 5:12,15 11:7 | hurt 57:23 | 35:18 38:14 |
| head 67:8 | 11:14,16 |  | 41:15, 25 |
| hear 15:15 | 17:11,14 | I | 55:10,24 |
| 53:5 | 18:6,13,16 | ID 5:2,6 6:2 | 59:6 65:16 |
| heard 73:5 | 18:19, 21, 23 | 7:2 75:24 | 67:24 70:14 |
| 74:4 | 19:8, 9, 10, 25 | identifica. | inescapable |
| hearing 14:5 | 20:4, 7, 10, 18 | 11:2 | 68:8 |
| 25:22 26:19 | 20:18, 23 | identified | influence |
| 33:13 44:9 | 21:4,7,10,17 | 30:24 | 68:10 |
| 59:18 64:2 | 21:25 22:6,8 | Immediately | information |
| 71:2,18 | 22:13,17 | 28:24 | 2:5 46:11,12 |
| 72:21 73:15 | 23:5 24:2,10 | imminent 32:21 | 46:13 |
| 73:25 | 28:13 33:22 | impermissible | inhabitants |
| held 31:14 | 34:2,3,4,7 | 37:15 | 55:6,15 |
| help 21:5 | 34:14 35:21 | importance | initial 21:11 |
| HENEGHAN 2 : 5 | 35:24 36:21 | 55:14 | initially 25:9 |
| 62:15 | 37:6,21,22 | important | inside 40:18 |
| Hi 10: 9 | 37:24 38:4,6 | 31:16 | instance 42:14 |
| HIGHWAY 1:22 | 38:12, 21, 22 | importantly | instances |
| hike 53:7 | 38:24 39:2 | 16:13 | 65:13 |
| hired 27:3 | 39:20 40:5,9 | improvements | integrity 59:5 |
| 44:18 | 41:5,7,9 | 39:4 41:11 | 68:3 |
| hiring 44:2 | 42:7,12 | include 33:25 | intend 13:22 |
| historically | 43:22 47:24 | 37:18, 21 | intended 34:17 |


| 9:23 | 11:1 12:1 | 1:23 8:8 | 56:19 57:3,5 |
| :---: | :---: | :---: | :---: |
| intention 47:4 | 13:1 14:1 | 36:10 37:10 | 57:19,24 |
| interest 25:5 | 15:1 16:1 | 46:17 53:16 | 58:5,9,22 |
| interested | 17:1 18:1 | 55:15,19 | 73:19 |
| 75:14 | 19:1 20:1 | 56:10 57:23 | known 16:7 |
| interesting | 21:1 22:1 | 68:2 69:8 | 40:11,12 |
| 54:17 | 23:1 24:1 | 75:6 | knows 50:18 |
| interests | 25:1 26:1 | Jersey's 55:9 |  |
| 18:11 19:7 | 27:1 28:1 | Jo 2:10 3:4 | L |
| 20:3 22:12 | 29:1 30:1 | 10:16 33:2 | lack 62: 20 |
| 35:14 65:22 | 31:1 32:1 | job 15:25 16:2 | land 17:14 |
| interlocutory | 33:1 34:1 | Joseph 1:12 | 33:22 34:5 |
| 73:9,19 | 35:1 36:1 | judicious 56:7 | 35:14,21 |
| interpreta. | 37:1 38:1 | July 5:20 | 36:13,22 |
| 34:21 38:16 | 39:1 40:1 | jump-start | 37:7 64:14 |
| introduction | 41:1 42:1 | 47:18 | 64:15 65:5 |
| 55:21 | 43:1 44:1 | June 5:13 | Landino 26:9 |
| inventory | 45:1 46:1 | 11:18 31:6 | 43:25 44:20 |
| 28:20 | 47:1 48:1 | justify 21:8 | 44:22, 25 |
| investigation | 49:1 50:1 |  | 45:10 46:5 |
| 28:16 29:9 | 51:1 52:1 | K | 52:20 53:2 |
| 30:17 35:6 | 53:1 54:1 | Kaufman 3:6 | 57:13,15 |
| 70:2,24 | 55:1 56:1 | 6:8,11,20,23 | 61:4 |
| investigative | 57:1 58:1 | 7:6 10:11,11 | Landino's |
| 32:4 | 59:1 60:1 | 12:14 13:21 | 47:19 62:4 |
| investment | 61:1 62:1 | 14:8 15:10 | landlord 24:21 |
| 56:9 | 63:1 64:1 | 16:3 25:17 | 36:24 37:20 |
| Invoice 5:20 | 65:1 66:1 | 47:10,11 | 39:4,5,6,11 |
| 6:3,16 7:3 | 67:1 68:1 | 74:21 | 39:12,19, 22 |
| Invoices/I. | 69:1 70:1 | Kevin 5:18 | 39:24 51:17 |
| 6:6 | 71:1 72:1 | kicked 56:15 | 61:19,21 |
| involved 56:16 | 73:1 | kind 64:5 | 64:13 65:10 |
| involvement | items 20:6 | 65:17 | 66:25 68:4 |
| 58:11 |  | kinds 43:20 | 70:21 |
| irrelevant | J | knew 47:16 | landlord's |
| 35:5 | J1:19 2:5 6:8 | know 13:16 | 39:14 |
| irrevocable | 6:11,19,23 | 18:24 26:2,4 | landlords |
| 19:23 24:9 | 7:6,8 | 26:11,12,12 | 36:17 |
| 50:9 | January 1:10 | 26:22,23 | language 34:22 |
| issuance 16:18 | 4:2 5:4,8 | 27:5 44:10 | 35:3 |
| issue 18:19 | 8:9,12 10:3 | 44:16 47:23 | larger 20:11 |
| 20:10,15 | 10:21 11:8 | 48:2,3,9,20 | 21:8 49:21 |
| 68:18 | 11:13,25 | 49:12, 22 | Las 48:10 |
| issues 73:5 | 12:11 32:6 | 52:15 53:5,6 | 52:13 |
| Item 3:2 4:3 | 71:7,8,9 | 53:7,8,13 | lastly 54:11 |
| 9:1,12 10:1 | Jersey 1:1,14 | 54:11,22 | laughing 54:15 |


| Laughter 15:13 | 32:14,17,19 | 14:3, 9, 13, 23 | 68:14,16, 20 |
| :---: | :---: | :---: | :---: |
| 45:21 54:14 | 34:3 35:20 | 15:2,4,6 | 68:22, 25 |
| 63:3 | 65:4 | 24:25 27:21 | 69:5,7,9 |
| law 53:13,16 | lessor 16:6,9 | 33:9,13 | 70:9,10,13 |
| 59:4 | 17:10 18:8 | 42:25 43:5 | 70:14,15,15 |
| laws 8:7 | 18:15 22:15 | 45:6,17, 20 | 70:19, 21 |
| lease 5:3, 7, 10 | 22:19, 21, 22 | 45:20,22 | 71:19 72:17 |
| 5:11, 13, 13 | 23:12, 23 | 46:3,7,23 | 75:21 |
| 5:15 11:7,14 | 34:2,7 35:21 | 47:2,9 53:3 | licensed 23:12 |
| 11:15,17,17 | 37:6 41:17 | 58:19 59:14 | 30:7 50:25 |
| 11:19 16:17 | 42:3 65:4 | 59:18, 21, 25 | 51:7,9 52:10 |
| 19:8,9 24:11 | lessor/lessee | 60:5 62:7,10 | 52:16 57:16 |
| 26:8 27:10 | 66:5 | 62:12,18, 20 | 58:2,8 |
| 30:23 31:4,6 | lessors 36:18 | 63:4,18, 21 | licensee 36:16 |
| 31:15,18, 22 | let's 18:18 | 64:2 71:22 | licenses 23:3 |
| 32:6,8,12 | 61:9 | 71:25 72:5,7 | 29:4,6, 8, 11 |
| 33:23 35:14 | Letter 5:17 | 72:19,21,24 | 29:13, 22 |
| 35:22 36:7 | 6:8,10,15,19 | 73:2,12,22 | licensing 34:9 |
| 36:11, 20 | 6:22 7:5,8 | 73:25 74:6 | 38:15 42:14 |
| 37:11,16 | level 66:2 | 74:11,13,15 | 64:13 70:24 |
| 38:11 39:3 | Levenson 3:5,5 | 74:17 | 71:2 |
| 39:10,19, 23 | 5:18,22 6:20 | license 16:9 | licensure 18:9 |
| 40:7 41:4,8 | 10:9,9 13:4 | 16:10,13, 22 | 23:4 28:4 |
| 42:6 49:7 | 15:9,11,14 | 16:24 17:7,8 | 31:4,8,24 |
| 51:11 58:5 | 25:7,25 26:4 | 17:10,13,18 | 32:16 33:20 |
| 61:24, 25 | 27:17 36:10 | 17:22 18:7 | 34:6 35:6,18 |
| 62:2 64:22 | 43:5,6 45:14 | 19:23 24:9 | 37:2, 9,14,15 |
| 66:7,10, 20 | 45:17, 18, 25 | 25:10, 12, 15 | 42:21 51:24 |
| 66:22 67:2 | 46:4, 9, 22, 24 | 25:16 28:11 | 57:6 59:11 |
| 68:11, 25 | 47:3,12, 22 | 29:4,5,19, 20 | 65:18 66:3 |
| 70:23 71:12 | 51:5,25 53:4 | 30:14 31:11 | 67:9 |
| leased 23:11 | 54:15 58:25 | 31:12 32:13 | limitations |
| 37:18 38:3 | 60:8,10,15 | 32:19 33:21 | 16:18 |
| 38:23 53:2 | 60:19, 25 | 33:25 34:25 | limited 55:21 |
| 57:12 | 61:5, 8, 12, 20 | 36:4,6,19 | list 10:25 |
| leases 36:12 | 62:2,22, 25 | 41:15, 23, 25 | 11:22 |
| 62:2 64:6 | 73:7,16 | 42:10 43:12 | listed 11:21 |
| leasing 40:7 | 74:20 | 43:17, 18, 20 | lists 17:19 |
| legal 33:4 | Levin 6:8,11 | 44:14,19 | little 21: 22 |
| 34:20 49:3 | 6:20,23 7:6 | 45:23 50:9 | 50:4 |
| Legalized | Levinson 2:2 | 51:23 52:7 | lived 20:23 |
| 55:18 | 9:10,11, 21 | 52:15 54:8 | Liz 9:17 |
| legislature | 10:7,13,20 | 64:5,10 65:2 | LLC 1:5 3:6 |
| 20:15 34:17 | 11:23 12:15 | 65:7, 9, 14, 16 | 4:4 5:23 |
| leisure 56:8 | 12:17, 22 | 65:20 67:5 | 6:11, 21, 23 |
| lessee 32:12 | 13:2,6,20 | 67:11 68:13 | 7:6,9 9:15 |


| 9:24 11:12 | 16:17 37:12 | met 46:10 | 16:9,11 |
| :---: | :---: | :---: | :---: |
| 16:5 64:25 | Manager 6:20 | 73:20 | 25:14,18 |
| 66:8 | Mandalay 48:24 | MGM 51:9 | 43:9,9,22,23 |
| LLC/Copy 6:6 | 51:8 52:5,14 | mid 54:21 | 51:22 57:5 |
| Lloyd 3:5 5:17 | mandate 30:5 | million 44:11 | 66:2 68:20 |
| 5:22 6:20 | manner 8:16 | minor 12:19 | 68:22 70:21 |
| 10:9 | 21:15 | 13:15 35:14 | needed 23:3 |
| logic 38:7 | March 30:14 | minute 53:21 | 68:5 70:18 |
| long $26: 15$ | 31:20 32:2 | mislead 69:12 | needs 28:4 |
| long-term | 69:22 | missed 26:16 | 30:5 50:15 |
| 36:12 | marked 14:14 | 26:17 | 64:5 68:12 |
| look 16:11 | markings 14:11 | money 44:8 | 68:25 70:13 |
| 49:24 50:19 | Mary 2:10 3:4 | 58:5,8 | negatively |
| 52:12 53:13 | 10:16 33:2 | monitor 19:15 | 50:24 |
| 53:14 58:11 | matter 1: 4 | month 44:24 | negotiated |
| looking 20:21 | 9:14,18 | monthly 40:9 | 66:23 |
| 51:14 60:2 | 10:24 13:13 | months 30:19 | negotiating |
| Lordi 1:12 | 15:8,24 | 32:3,17 70:8 | 48:5,16 |
| lost 55:3 56:6 | 32:10 36:20 | 70:10,22 | neighboring |
| lot 44:12 | 37:23 63:24 | morning 8:3 | 21:23 |
| 61:17 | 71:9 | 9:3,19, 21 | neighbors |
| luxury 40:14 | matters 13:14 | 15:19 33:15 | 67:18 |
| Lynne 3:6 6:8 | 13:15 15:7 | 71:13 | neither 42:15 |
| 6:11,20,23 | 33:7 | motion 14:17 | 75:9 |
| 7:6 10:11 | MATTHEW 2:2 | 15:6 71:16 | Nevada 48:10 |
| M | maximum 55:7 | 72:18 73:2 | 51:8,10 |
| M 8:7 |  |  | ,15 |
| mailed 8:12 | $43: 17$ $49: 20$ $52: 8$ | 57:15 | never 50:3 |
| maintain 38:11 | 49:20 62.8 | ed 74:10 | new 1:1,14,23 |
| 39:13,19 | meet 21:5 | $\begin{gathered} \text { multipl } \\ 69: 11 \end{gathered}$ | $\begin{aligned} & 8: 8 \quad 20: 15,22 \\ & 22: 929: 7 \end{aligned}$ |
| 66:12 | 22:14 |  | 30:25 36:10 |
| maintained | meeting 1:12 | N | 37:10 46:17 |
| 41:7 | 4:1 8:1,8,11 | N 3:1 | 53:16 55:2,9 |
| maintains | 8:19 9:14 | name 9:4 | 55:15,19 |
| 38:17,20,24 | 10:2 40:11 | NANCE 2:5 8:3 | 56:9,10,13 |
| 41:20 | 44:24 45:14 | 11:3 | 57:22 65:10 |
| maintenance | 63:10 71:10 | natural 55:7 | 67:25 69:8 |
| 41:12 | 71:11 73:4 | nearly 70:25 | 75:5 |
| major 55:12, 22 | 74:3,9,17,22 | necessarily | night 54:12 |
| 71:12 | meets 18:8 | 20:22 | nights 61:15 |
| making 46:3 | member 8:20 | necessary | nine 32:17 |
| mall 66:24 | members 8:14 | 18:10,14 | NJSA1:6 9:16 |
| managed 40:22 | 56:12 | 19:20,24 | 9:25 11:13 |
| 40:25 | merely 35:4,5 | 50:10 58:3 | 33:24 |
| management | merit 32:25 | need 13:24 | No.046185 6:6 |


| $\begin{aligned} & \text { nonsealing } \\ & 13: 12 \end{aligned}$ | OFFICER 2:5 offices 1:11 | $\begin{array}{ll} 35: 7 & 37: 25 \\ 40: 18 & 42: 13 \end{array}$ | $\begin{array}{r} 42: 365: 13 \\ \text { owners } 65: 15 \end{array}$ |
| :---: | :---: | :---: | :---: |
| Norcross 53:15 | 19:14,15 | 52:23 54:6 | ownership 25:4 |
| normal 34:18 | Oh 59:21 73:6 | 57:8,10 | 25:20 26:18 |
| 36:25 | Okay 12:22 | operations | 33:21 36:21 |
| North 6:9 16:6 | 13:20 14:3,9 | 19:24 22:23 | 41:4 42:6 |
| 25:5 27:15 | 14:13 27:14 | 23:9 24:4 | owns 36:2 65:3 |
| 64:9,15,24 | 46:22,23 | 31:13 32:21 | 69:3 |
| 66:8 69:16 | 47:3 50:8 | 38:12 44:4 |  |
| North/Glenn | 59:18 60:23 | 50:11 | P |
| 5:18 | 61:8,11,18 | operator 21:7 | P1:12 3:1,1 |
| Notary 75:5,23 | 62:5,12,20 | 49:6 51:8,9 | P-15:3 11:6,6 |
| note 31:16 | 63:7,18 64:2 | opined 29:7 | 14:17 |
| 45:9 58:24 | 71:23 73:16 | opinion 32:23 | p-r-e-s-c |
| 67:10 73:17 | omni 26:12 | 64:11 70:16 | 54:18 |
| noted 20:13 | omnipresent | opportunity | p.m1:15 62:24 |
| 69:2 | 26:13 | 8:22 15:18 | 74:23 |
| November 7:8 | once 22:5 | 27:2 55:5 | PAGE 4:3 |
| number 5:2,6 | 51:12 | oppose 73:20 | paid 27:6 |
| 6:2 7:2 | one's 47:5 | Opposed 15:4 | 40:16 60:17 |
| 18:23 55:21 | open 8:8 27:8 | 72:24 74:15 | 71:6 |
| numbered 56:16 | 54:13 56:8 | opposes 27:25 | papers 34:16 |
| numerous 30:9 | 69:14 | opposite 20:16 | paramount 59:6 |
| 59:9 | opening 8:4 | 51:6 | parcels 36:13 |
| 0 | 69:7 | option 65:19 | park 60 |
|  |  | der 11:25 |  |
| oath 68:7 | 19.2 | 12:12 13:10 | g |
| objection | 22:24 23:4 | 13:13 18:8 | 19.22 20: |
| 14:14 28:25 | 30:25 39:8 | 23:4,18 | 23:20 24 |
| 44:16 | 39:13,17 | 24:10 28:8 | 26:17 49:14 |
| objections | 48:13 50:11 | 37:24 43:17 | 49:15 60:7,9 |
| 14:15 | 51:11, 20 68:6 | 43:19 47:18 | 60.10,14,16 |
| obtain 17:21 | 67:25 68:6 | 71:16 | 60:16,18,19 |
| 3:3 | 68:23 69:8 | ordinary 23:13 | 60:21 61:4 |
|  | 69:23 | oriented 56:6 | 61:16,17 |
| obtained 31 | operated 21:17 | Original 5:11 | 62:3,4 |
| Obviously | operates 52:7 | 11:15 | parks 24:15 |
| 13:24 | operating | Ovation 40:12 | part 21:13 |
| occasions | 23:16,20 | Overall 41:2 | 45:3 48:11 |
| 69:12 | 48:4 | 61:25 | 50:25 52:8 |
| occurred 35:12 | operation | owned 16:5 | 53:11,18 |
| October 6:15 | 16:25 17:15 | 23:10,11 | 56:5 57:11 |
| 6:19,22 7:3 | 18:6,16 | 36:15 51:8 | 58:12 61:22 |
| 7:5 | 22:17,20,22 | owner 29:7 | 64:6 73:4 |
| offer 55:5 | 23:6 24:2 | 34:2,7 35:20 | partially |
| OFFICE 2:6 | 29:5 34:5,15 | 37:5 41:17 | 28:17 |


| participation | 17:13, 21 | 67:13 70:12 | 52:19 66:7 |
| :---: | :---: | :---: | :---: |
| 73:3 74:2 | 18:3 34:3,12 | Petitioner's | 66:13 73:3 |
| particular | 35:2,10 | 28:15 31:2 | 74:2,7 |
| 43:20 56:11 | 56:21 | 32:24 38:16 | portions 10:23 |
| parties 10:4 | personal 45:11 | 38:19 39:25 | 11:25 12:8 |
| 12:7 13:23 | 46:16 47:13 | 40:4 42:8 | 31:2 39:20 |
| 28:9,25 | personally | 71:17 | 64:22 |
| 29:10,25 | 47:21 | Petitioners | posit 48:25 |
| 30:3 31:4,7 | persons 17:6 | 11:5 | position 32:9 |
| 31:25 66:23 | 17:17 30:6 | phones 8:18 | possibility |
| 75:11 | 33:24 34:25 | photographs | 38:18 |
| parts 63:9 | 35:5,14,16 | 8:15 | possible 30:16 |
| party 23:12,14 | pertains 41:18 | physically | 71:19 |
| 30:25 59:16 | 42:4 | 21:15 | potential |
| 64:8,15 | petition 1:4 | picture 49:16 | 13:22 42:12 |
| patron 24:14 | 4:4 9:14,24 | place 28:7 | potentially |
| 24:19 | 11:12 16:7 | 43:22 44:6,7 | 27:3 |
| patronage | 24:23 25:23 | 50:23 56:22 | precedent |
| 40:24 | 26:11,25 | 61:2 | 34:21 59:3 |
| patrons 40:19 | 27:10 28:3 | placed 29:24 | precedents |
| pattern 20:17 | 31:10 33:18 | plans 64:22 | 59:9 |
| pay 40:13 | 44:10 45:10 | plant 37:8 | preclude 25:23 |
| 60:15,21 | 45:25 57:21 | play 37:4 | precludes 22:9 |
| 61:15,22 | 64:12,16,18 | Playground | preeminent |
| paying 44:5,13 | 70:11,16,19 | 55:11 | 59:2 |
| payments 40:8 | 71:3 | please 8:24 | preliminary |
| pending 33:18 | Petitioner 5:1 | 9:4,5 10:8 | 15:7 |
| 73:9 | 10:10,12 | 10:25 15:9 | premarked |
| people 15:23 | 12:4 13:17 | 63:11 | 10:25 11:4,6 |
| 48:18 56:15 | 25:3, 6, 8 | Pledge 8:24 | 11:10 |
| 56:23 57:17 | 27:25 28:10 | 62:25 | Premarking 5:9 |
| 67:24 68:2 | 28:18 29:3 | plenary 71:18 | premises 36:3 |
| 69:12,13 | 29:17 30:10 | point 45:13 | 37:16,18,20 |
| percent 23:21 | 30:22 31:7,9 | 52:18 54:2 | 38:3,5 39:7 |
| 25:5 38:25 | 31:13, 19, 21 | points 33:5 | 39:8,16,17 |
| 41:9 60:12 | 31:22 32:11 | 36:7 | 39:22 40:2 |
| 63:15,15 | 33:19 34:16 | policies 58:23 | 42:18 51:20 |
| percentage | 36:9,22 | 67:21 | prescient |
| 40:10 41:2 | 37:15,17 | Polo 5:18 6:9 | 54:18,19 |
| permissible | 38:2,5,10, 20 | 16:5 25:5 | present 2:4 |
| 42:15 | 38:23 40:6 | 27:15 64:9 | 9:7 10:4 |
| permit 67:8 | 40:15,20, 23 | 64:15 69:16 | 22:6 33:3 |
| permits 17:3 | 41:2,8,9,11 | pool 40:10 | 58:16 |
| permitted 8:14 | 41:16,22 | portion 12:7 | presented |
| 55:23 69:4 | 42:2,5,10 | 16:20 35:23 | 30:23 31:5 |
| person 17:9,12 | 66:21 67:10 | 41:4 42:7 | 32:7 42:17 |

Guy J. Renzi \& Associates (609) 989-9199 www.renziassociates.com

| 72:16 | 29:19 31:14 | 33:16 34:7 | 46:24 50:24 |
| :---: | :---: | :---: | :---: |
| presently | 42:7 53:2 | 39:18 41:15 | 52:18 |
| 21:20 | 57:12 64:17 | 41:25 42:11 | reasons 27:7 |
| president 44:3 | 65:13,22 | 42:16 | 47:15 64:12 |
| 44:4 | 66:8,11,18 | put 67:18 | Rebuck 2:9 3:3 |
| press 8:14 | 67:4,17 | 69:13 71:8 | 10:14,14 |
| pretty 62:15 | 69:10,24 | 73:13,14 | 27:23 33:11 |
| prevail 53:22 | proposal 66:14 |  | 43:9,10 |
| previously | proposed 19:25 | Q | received 5:13 |
| 23:22 | 30:23 32:14 | qualification | 5:16 11:18 |
| prior 16:24 | 36:8 37:23 | 47:19 | 11:20 |
| 31:17 36:11 | 38:21 50:12 | qualificat. | recess 12:21 |
| probably 44:12 | 68:11 | 43:15 46:6 | 59:19 62:13 |
| problem 15:14 | proposes 66:12 | qualified | 62:23 |
| 58:14 | proposition | 51:14 68:14 | recited 9:2 |
| procedural | 53:17 54:10 | qualifiers | 47:6 |
| 64:19 | protect 67:23 | 70:6 | recognize |
| proceed 13:19 | provide 37:12 | qualifies 66:2 | 25:17 67:15 |
| 35:10 43:16 | 39:4,6 | qualify 68:15 | recognized |
| proceeding | provided 24:20 | question 20:17 | 29:24 |
| 10:22 29:2 | 39:15 | 64:14 65:9 | recommending |
| proceedings | provides 17:24 | questions | 33:17 |
| 28:14,21 | 34:11 35:19 | 14:10 25:2 | recommends |
| 30:4 75:7 | 36:23 67:11 | 27:21 33:6 | 42:19 |
| process 15:20 | 67:13 | 33:10 42:24 | record 9:5 |
| 35:9 47:19 | providing | 43:2 59:15 | 11:24 28:8 |
| 57:6 64:19 | 40:20 56:7 | 62:7 63:24 | 33:3 63:11 |
| 71:15 72:13 | 72:10 | quickly 43:7 | recreation |
| processed | provision 26:8 | 51:4 | 56:8 |
| 25:14 | 35:25 | Quite 71:13 | red 69:16 |
| profit 58:10 | provisions | quote 53:18 | redacted 5:11 |
| program 55:13 | 25:19 34:23 | quoted 53:19 | 5:14,16 12:2 |
| progress 69:15 | public 1:12 |  | $12: 9 \quad 14: 18$ |
| prohibited | $2: 54: 18: 1$ |  | $63: 9$ |
| 8:19 20:12 | $\begin{aligned} & 8: 5,7,8,18 \\ & 8: 20 \quad 28: 7 \end{aligned}$ | R2:1 3:1 75:2 rare 37:3 | redaction |
| prohibits | $\begin{aligned} & 8: 20 \quad 28: 7 \\ & 29: 2160: 16 \end{aligned}$ | read 8:4 21:13 | 12:15 redevelopment |
| 49:17 | 61:17 66:17 | 53:9 54:23 | 54:24 55:20 |
| project 57:15 | 67:23 73:3,4 | 56:18 | 55:25 |
| promised 32:3 | 74:2,3,22 | reads 21:13 | reemployed |
| prong 22:14 | 75:5 | ready 69:13 | 56:23 |
| properly 30:7 | Purchase 28:22 | $70: 25$ | referenc |
| properties | purchased | real 56:25 | 28:22 |
| 36:3 | 28:18 | reality 38:8 | referred 58:25 |
| property 16:7 | purposes 13:13 | really 56:5 | refers 37 |
| 21:20 28:19 | pursuant 31:15 | reason 20:14 | refined 17:18 |


| finements | 67:17 | requirements | retain 66:9 |
| :---: | :---: | :---: | :---: |
| 13:18, 22 | reopening | 18:9 19:5 | retains 37:17 |
| reflect 12:10 | 30:15 32:20 | 21:5 32:15 | 39:24 41:11 |
| refurbishing | 67:16 | 34:24 38:9 | Revel 5:3,7,10 |
| 56:2 | repair 39:13 | 38:15 41:25 | 5:12 11:7,14 |
| regard 13:7,11 | 39:20 | 47:17 58:13 | 11:16 23:22 |
| 25:22 41:12 | replacement | 67:12,20 | 28:13 47:24 |
| 43:11,14 | 55:3 56:6 | requires 39:3 | 48:3,7,15 |
| 44:25 52:2 | reply 51:3 | requisite 46:5 | 50:17 51:12 |
| 55:21 | 71:8 | rescind 31:20 | 51:13 56:15 |
| regarding 9:23 | report 30:18 | reservation | 56:19 64:7 |
| 14:10 21:5 | 30:18 32:4 | 12:5 | 64:24 66:8 |
| regulation | 70:5, 7, 25 | resolution | Revel's 28:19 |
| 59:4 | Reporter 1:17 | 44:9 | 29:3 48:4 |
| regulations | 75:5 | resources 44:3 | review 9:17 |
| 19:6 50:5 | REPORTERS 1:20 | 55:7 | reviewed 71:4 |
| 58:6 69:15 | representa. | respect 15:22 | revision 32:7 |
| regulators | 28:4,15 31:3 | 15:24 24:9 | revisions |
| 20:16 | represented | 46:19 | 31:23 |
| regulatory | 10:4 | response 11:11 | right 12:6 |
| 57:23 71:5 | request 12:6 | 14:25 15:5 | 26:13,23 |
| rehabilita. | 24:22 42:20 | 33:12 43:4 | 27:17 45:24 |
| 54:23 59:3 | 59:10 63:20 | 58:19 63:25 | 48:9 52:8 |
| related 19:19 | 64:20 67:3,6 | 71:6 72:25 | 54:18 55:16 |
| 22:25 35:13 | 71:17 | 73:24 74:5 | 61:12 62:14 |
| 36:12 75:10 | requested | 74:16 | 63:21 69:9 |
| relates 33:7 | 27:25 71:19 | responsibi | rightly 20:13 |
| relative 75:12 | require 35:17 | 39:21 67:22 | rights 18:12 |
| relevant 10:23 | 37:2 | rest 43:23 | 19:7 20:3 |
| relief 27:25 | required 17:7 | 66:9 | 22:12 39:24 |
| remainder | 17:17,21 | Restated 5:3,7 | 39:25 41:12 |
| 37:17 | 18:7 20:4 | 5:12,15 11:7 | room1:12 8:19 |
| remaining | 29:8 31:4,7 | 11:16,19 | 24:17 40:11 |
| 38:24 48:7 | 31:12, 25 | restaurant | rooms 18:24,24 |
| 49:7 | 33:20, 25 | 20:9 23:18 | 19:2,11,15 |
| remains 43:15 | 34:6 36:6,18 | 24:8 40:10 | 19:15,17 |
| remarks 72:14 | 41:23 42:10 | 48:18 52:4 | 20:7,23 21:8 |
| reminds 48:3 | 42:22 43:21 | restaurants | 23:16 24:7 |
| remotely 32:21 | 44:7,18 | 49:10 50:16 | 38:22,25 |
| remove 29:10 | 48:14 54:7 | 66:17 | 39:2 40:9 |
| rent 40:8,8 | 59:11 65:6 | restoration | 41:10 48:2,7 |
| 41:2 51:15 | 65:14,18,20 | 55:10 | 48:14 49:7 |
| 66:25 67:2 | 69:8 72:17 | result 44:8 | 49:10 50:13 |
| rents 40:10 | requirement | 68:12 | 50:21 51:12 |
| RENZI 1:19 | 34:10 41:15 | resulted 37:13 | 55:22 60:12 |
| reopened 29:21 | 59:2 | retail 66:16 | 66:16 |


| rule 33:18 | 16:23 17:2 | set 17:23 | small 36:14 |
| :---: | :---: | :---: | :---: |
| 59:11 | 17:16,18,24 | 36:14 58:23 | social 40:12 |
| ruling 1:5 4:4 | 18:9,20 | 71:18 | 67:15 |
| 9:15, 25 | 33:16 34:10 | sets 16:23 | somebody 54:3 |
| 11:13 16:8 | 34:17,22,24 | 17:2 34:24 | 58:7 |
| 25:13 64:5 | 35:2,3,4,13 | shares 67:3 | someday 57:20 |
| 65:17,19 | 35:19 36:4 | SHARON 2:3 | soon 30:16 |
| S | 37:4 39:3,10 | shopping 66:24 | 71:19 |
| S | 39:18, 23 | show 18:8,11 | sorry 41:22 |
| S 3:1 | 41:16,21 | 18:14 57:6 | 45:8 59:22 |
| Sadly 32:10 | 42:2,11 65:2 | shown 68:16 | 59:25 61:8 |
| sake 27:2,4,4 | sections 34:8 | side 15:12 | 73:6,7 |
| sale 29:10,12 | 35:11 53:8 | sign 63:15 | sort 44:10 |
| 30:3 | secure 29:17 | signed 70:22 | 65:6 |
| sales 40:13 | security 19:13 | significant | sought 31:19 |
| Salute 9:2 | see 13:24 | 18:5,15 | sounds 53:7 |
| Saturday 61:15 | 52:16 54:17 | 22:16,19, 21 | 55:16 |
| saying 26:5,7 | 56:19 57:22 | 23:25 34:13 | spa 40:10 |
| says 53:9 54:3 | 67:17,18 | 35:23 36:23 | space 18:25 |
| 57:3,4,9 | Seeing 74:6 | 38:11,20 | 19:3,11, 12 |
| 58:7 | seeking 31:10 | 40:4 41:8 | 19:19,23 |
| schedule 8:11 | 37:8 | 54:4 57:7 | 20:5,7,9, 22 |
| 71:2 | self-park | 66:13 | 21:6,19 |
| sealed 5:19, 21 | 19:21 | signs 63:14 | 22:25 24:5,8 |
| 5:23 6:4,7,9 | self-parking | Sillitoe 1:17 | 40:7 49:12 |
| 6:12,14,18 | 62:3 | 75:4,20 | 49:13 50:10 |
| 6:21,24 7:4 | self-parks | similar 48:19 | 50:14 56:8 |
| 7:7,10 12:2 | 24:16 | Similarly | 60:12 64:23 |
| 12:3,8 14:18 | Senator 8:7 | 35:19 | speak 45:5 |
| 14:19 | Senior 2:8 3:3 | simple 36:14 | Speaking 70:17 |
| Seasons 48:24 | 9:17 | simply 66:18 | Special 4:1 |
| 52:6,6,10,13 | sense 27:13 | 66:25 | 9:13 |
| 57:4,14 | sent 20:25 | single 21:12 | specific 17:19 |
| 61:10 | sentence 26:21 | 21:13 | 53:11, 20 |
| second 14:21 | separate 47:25 | sit 63:5 | 72:10 73:18 |
| 14:22 22:14 | 48:22, 22 | sits 65:6 | specifically |
| 31:22 45:8 | 52:3 | situation | 39:11, 24 |
| 70:10 71:20 | September 5:16 | 21:18 37:5 | spending 44:8 |
| 71:25 72:3 | 6:5,8,10,13 | 51:7 59:12 | square 18:22 |
| 72:18 74:11 | 11:20 31:21 | 66:5 | 18:25 19:11 |
| 74:12 | 32:2 70:6 | six 30:19 32:2 | 22:25 24:4 |
| seconding | service 16:10 | 70:10 | 50:14 |
| 72:18 | 25:15 29:4 | sleep 24:19 | staff 72:9 |
| Secretary 2:7 | 35:17 38:14 | 54:12 | stand 8:24 |
| 3:2 8:10 | 41:15, 25 | sleeping 18:22 | 59:10 |
| Section 16:11 | 65:15 70:14 | slot 19:14 | stand-alone |

37:7
standard 23:24
stands 45:15
start 15:10
starting 18:19
state 1:1, 22
8:10,10
10:15 27:6
55:6,15
56:23, 24
65:22, 25
67:25 75:5
stated 9:23
16:4 37:11
47:15
statement 8:4
43:13 45:3
45:10, 23
46:2,7,15
47:20 57:16
statement35:9
states 21:23
55:13 70:12
status 37:14 65:9
statute 19:4 50:5 53:20 53:21, 24
67:11
statutory 18:19 21:3,9 23:24
Staub 64:21
stay 61:14
73:9,14,19
stayed 61:13
stood 56:21
storage 19:16
store 29:17
stores 66:16
Straub 5:18
6:16,19 7:8 26:9, 22 27:15 47:6 48:13 49:5

52:21 56:14
61:22 64:10
64:16 65:7
65:17, 24
66:7,12
68:13,19, 21
68:24 69:2
69:11 70:17
72:12
Straub's 44:17
61:9 65:21 71:7
strongly 27:24 72:14
structure 20:11
subject 12:5 13:9 34:10 53:21 58:25
sublet 61:4 submissions 45: 2
submit 43:15 46:14 52:13
submits 42:9
submitted 11:5
11:10 17:9 46:16, 21
66:23 69:17
70:8,11
subscribers
8:13
subsequent
31:17
substance 64:20
substantive 12:24
suggest 65: 25
suggested
69:12
suitability 64:9 70:5
SUITE 1: 22
Suites 48:21
sum 19:19 20:5

24:14
summary 41: 6
Super 53: 7
superceded
69:20
Superior 53:16
73:11
Supplement 46:17
support 23:2
72:14
supports 20:6
sure 46:3
56:17
surprised 26:20
surveillance 19:14
Sysol5:22 6:5
6:8,11,13,19
6:23 7:6,8
system 5:9
systems 68:5
T

T75:2, 2
tactic 70:17
take 8:15 9:18
33:6 48:6
59:3 71:13
taken 62:23
talk 54:22 57:7
talked 43:10 47:22 63:9
talking 58:15
58:16 66:24
talks 16:16, 21 43: 6
tandem 34:23 53:9
tape 69:16
tax 40:14, 15
taxes 27:5
40:14, 16
56:24, 25
teaching 15:15
tech 19 : 14
technical
13:14,15
technically
25:19
TEL 1: 24
ten 16:7,9
17:11 20:11
24:14 38:5
50:18 52:19
57:18 60:23
60:24, 25
61:6,16 70:7
tenancy 25:11
tenant 18:11
19:7,22 20:2
22:8,11,24
23:3, 7, 10, 11
23:15,17,19
24:3,6,8,13
24:20 38:23
40:7,13,23
40:25 43:11
43:12 49:4
50:9 60:6
67:4
Tennessee 1:13
terms 16:16
25:20 31:15
32:8 36:15
66:21 68:25
thank 10:7,13
10:19, 20
11:23 13:6
13:20 14:7
24:24, 25
27:20 33:9
33:14 42:23
42:25 45:16
47:9 59:13
59:14 62:5,9
62:21, 22
63:21 72:9
73:21, 22
74:18,19, 20

74:21
Thanks 58:18 thereunder
17:14 33:22
34:5 35:22 37:7
thing 44:19 48:8 49:18
53:5
things 43:8 49:11 54:12
think 13:23
26:25 48:24
49:8,23 50:3
50:6 52:25
57:5 70:18
third 23:12,13
32:6 64:7
66:15
thought 44:22 46:9,18 58:9 70:20
thousands
57:17 67:18 69:13
thriving 20:20
time 14: 6
20:24 21:2
21:18 22:2
24:14 25:21
26:16 28:15
29:20 30:19
31:3,16
32:22 43:13
47:18 56:8
65:12 73:12
timeline 72:11
timely 30:3
times 21:11, 22
35:15 36:15
tires 56:15
title 16:14, 21 16:23
today 9:23
13:19 28:9
30:24 32:9

50:19 64:3,8
66:4 69:6
72:11,16
toiletries
24:19 50:21
TOLL 1:24
tool 55:19
total 39:2 41:3
totally 51: 6
touched 50:23
tourist 54:24 55:4 56:4
Tower 48:21
transaction
29:11 30:2
transactions 29:14
transcript 75:7
transfer 29:2
transferred 64:16
transpired 32:17
Trenton 1:23 8:11
true 75: 6
trying 48:25
51:25 52:11 52:25
Tuesday 1:10
turn 67:7 68:3
two 21:14 28:5
69:18 70:20
71:10
type 36:7,19

| U |
| :---: |
| Uh-hum 26:3 |
| 61:18 $73: 22$ |
| umbrage 71:13 |
| unable 44:15 |
| unaffiliated |
| 64:24 |
| underlying |

36:13, 22
undermine 67:21 Understanding 30:15 undoubtedly 40:18 undue 16:19 Unfortunately 69:11 unique 29: 23
36:9 55:5,19 United 55:13 units 18:22 unprecedented 30:20 36:9 37:9 unreasonably
17:5 18:2 unrelated 23:12 unsealed 12:6 untenable 38:7 unused 21:20 upholding
65:23
urban 55: 20
urge 30:10
urged 70:3
urgency 30:15
use 8:18 19:23
40:14 50:10
55:7 56:7
60:13 61:17
utilities
51:19

| $\mathbf{V}$ |
| :--- |
| valet 19:22 |
| $24: 1549: 15$ |
| $61: 1762: 3$ |
| value 29:24 |
| various 41:10 |
| vastly $20: 23$ |
| Vegas 48:10 |
| $52: 13$ |

versus 53:15
vetted 29:9
vice 2:3 9:8,9
14:12 15:17
25:4 26:3
27:14, 18
44:3,4 59:23
60:3,6, 9, 11
60:17,23
61:3,7,11, 18
61:24 62:5
62:11 72:20
74:10
VIDEOGRAPHERS 1:20
view 42:11
violate 42:17 50:4,5
VIP 48:17
virtually 36:17
visitors 40:19
vital 68:5
VOTE 4:3

## W

W2:5,7 3:2
waited 70:23
waiting 25:21 63:5
waive 64:13
waiver 33:19
34:9,11,18
35:20 36:5
37:8 38:14
38:17 41:14
41:18,24
42:4,13
67:11 68:16
68:17,18
walk 52:9
want 15:8,11
15:21 16:20
28:7 44:21
45:9 53:18
54:22 60:13

| 67:17 | 57:23 | 13:1 14:1 | 11:35 62:18,23 |
| :---: | :---: | :---: | :---: |
| wanted 47:8 | wouldn't 26:20 | 15:1 16:1 | 11th 10:3, 21 |
| wants 68:24 | write 66:20 | 17:1 18:1 | 11:8,25 |
| warranted | writing 73:13 | 19:1 20:1 | 12:11 32:6 |
| 42:15 | written 16:17 | 21:1 22:1 | 71:9 |
| wasn't 22:2 | 34:23 55:16 | 23:1 24:1 | 122 53:16 |
| 59:23,25 | www.renzia. | 25:1 26:1 | 1539:23 |
| water 51:18 | 1:25 | 27:1 28:1 | 165:13 11:18 |
| way 20:19 | Wynn 48:20,21 | 29:1 30:1 | 16th 31:6 |
| 24:21 43:16 | 48:21,21 | 31:1 32:1 | 17-01-11-12 |
| 44:16 50:6 | 51:7 52:2 | 33:1 34:1 | 5:11,14,16 |
| 50:23 53:22 |  | 35:1 36:1 | 5:19,21, 23 |
| 57:25 69:6 | $\frac{\mathrm{X}}{\text { ( }}$ | 37:1 38:1 | 6:4,7,9,12 |
| 71:14 | X 5:3, 7, 10, 12 | 39:1 40:1 | 6:14,18,21 |
| ways 20:21 | 5:15,17,20 | 41:1 42:1 | 6:24 7:4,7 |
| we'll $46: 14$ | 5:22 6:3,5,8 | 43:1 44:1 | 7:10 |
| we're $25: 21$ | 6:10,13,15 | 45:1 46:1 | 17-01-314:1 |
| 26:4,12 | 6:19,22 7:3 | 47:1 48:1 | 8:1 |
| 30:24 45:4 | 7:5,8 | 49:1 50:1 | 186:3,19 |
| 48:25 51:21 |  | 51:1 52:1 | 196:22 11:10 |
| 62:12 63:4 | Y | 53:1 54:1,21 | 70:8 |
| Welcome 63:7 | Yeah 12:14 | 55:1 56:1 | 1939 53:15,17 |
| went 63:15 | 53:4 59:21 | 57:1 58:1 | 1975 8:7 |
| whatsoever | 60:19 72:3 | 59:1 60:1 |  |
| 64:6 67:13 | year 10:3 | 61:1 62:1 | $\frac{2}{234.8}$ |
| 70:15 | 30:12 32:6 | 63:1 64:1 | 234.8 |
| wholly 16:5 | 44:11 69:20 | 65:1 66:1 | 2.239:3 |
| wife 15:14 | years 28:5 | 67:1 68:1 | 2015 5:17 |
| willing 13:19 | 47:7 48:9 | 69:1 70:1 | 28:10,18 |
| wish 8:20 | 65:12 69:18 | 71:1 72:1 | 29:16 30:11 |
| 49:25 | 70:20 | 73:1 75:23 | 2016 5:11,13 |
| wishing 74:3 | Z | 1,399 38:22 | 5:15,16,20 |
| withdraw 31:19 | 2 | 1:00 62:19, 20 | 5:22 6:3,5,8 |
| 31:19 | 0 | 1:09 62:23 | 6:10, 13, 15 |
| withheld 17:5 |  | 1:201:15 | 6:19,22 7:3 |
| 18:3 | 046185 5:20 | 74:23 | 7:5,8 11:15 |
| word 26:13 | 046332 6:3 | 105:22 | 11:18, 20, 20 |
| 54:18 63:14 | 0466846:17 | 10,000 19:2 | 30:14, 22 |
| 63:15 | 04684 6:17 | 10:301:15 4:2 | 31:6,9 32:2 |
| words 46:15 | 084011:14 | 8:2 | 32:15 69:22 |
| work 15:23 | $086901: 23$ | 100 25:5 | 70:7 |
| 50:7,7,8,8 | 1 | 100, 000 19:11 | 20171:10 4:2 |
| 51:23 67:18 |  | 22:24 24:4 | 5:4,8,13 |
| 69:13 | $13: 24: 49: 1$ $9: 12 ~ 10: 1$ | 50:14 | 8:12 10:21 |
| working 45:4 | 11:1 12:1 | 115:4,8 | 11:8,14,18 |
| world 55:11 |  | 11:30 62:18 | 49:24 58:14 |


| 75:23 | 5001:5 3:6 | 82b(4) 41:21 |
| :---: | :---: | :---: |
| 2019 75:24 | 4:4 5:22 6:5 | 82b(5) 41:21 |
| 2277 1:22 | 6:11,20,23 | 82c 17:18 |
| 236:10 | 7:6,9 9:14 | 82c(1) 17:24 |
| 2318:6 | 9:24 11:12 | 18:10 22:14 |
| 247:3 | 16:4,8 18:21 | 34:10,18, 22 |
| 25 5:20 | 18:24 25:6,7 | 35:3,4,11,13 |
| 265:11, 13, 15 | 25:12 27:16 | 37:4 41:16 |
| 6:13 8:12 | 35:25 36:5 | 42:2 53:12 |
| 11:15,18,20 | 42:20 64:4,9 | 54:2 57:7 |
| 30:22 31:18 | 64:17,22 | 82c(2) 35:13 |
| 26th 8:9 | 67:6 68:9,12 | 35:19 36:4 |
| 297:8 | 69:21, 22 | 82c(5) 41:22 |
| 3 | 70:5,11 71:3 | 82c(7) 41:22 |
| 3,000 27:2 | 50006932 75:24 | 8th 11:20 |
| 3,000 27:2 ${ }^{\text {30th }} 18$ | 56953:16 | 31:21 |
| 30XI0102300 | 5th71.8 | 9 |
| 75:21 | 6 | 96:15 75:24 |
| 311:10 4:2 | 66:5 53:6 | 9(0) 13:9 |
| 7:5 | 60, 00018:25 | 9.039:18 |
| $331: 22$ | 6091 : 24 | 90019:10 20:7 |
| 35 65:12 |  | 23:16 24:7 |
| 3638:25 41:9 | 7 | 38:22 49:9 |
| 60:12 | 712:9 63:16 | 50:13 |
| 368-7652 1:24 | 70s 54:21 | 989-9199 1:24 |
| 3rd 11:13 | 72 4:4 | 99-year 67:2 |
| 28:10 71:7 | 77-00 6:17 | 9th 30:14 |
| 4 | 7th 28:18 29:16 | $\begin{aligned} & 31: 20 \quad 32: 2 \\ & 70: 6 \end{aligned}$ |
| 434:8 53:6 |  |  |
| 410 1:22 | 8 |  |
| 47 23:21 | 84:4 5:16 6:8 |  |
| $49938: 24$ 48:2 | 12:9 |  |
| 48:13 49:7 | 8,000 49:14 |  |
| 5 | 800 1:24 |  |
| 561:22,23 | 80s 33:16 41:21 |  |
| $5.039: 10$ | 42:11 53:12 |  |
| 5:12-154:21 | 65:2 |  |
| 5:12-82 1:6 | 82b 16:11, 23 |  |
| 9:16,25 | 17:2,16 |  |
| 11:13 | 34:24 35:2 |  |
| 5:12-82b 33:24 | 35:11 |  |
| 5:12-83 18:20 | 82b(1) $34: 8$ |  |
| 50 27:7 | 82b(2) $53: 6$ |  |

